588 - Appendix "A" referred to in Clause 1 of the Report of the Executive Policy Committee dated May 17, 2001

TRUE NORTH ENTERTAINMENT COMPLEX LIMITED PARTNERSHIP and THE GOVERNMENT OF CANADA, THE GOVERNMENT OF MANITOBA, THE CITY OF WINNIPEG
DEVELOPMENT AND FINANCING OF THE TRUE NORTH CENTRE – WINNIPEG, MANITOBA

TERM SHEET

May 14, 2001

The following term sheet provides a conceptual outline of the principal terms and conditions under which it is proposed that The True North Entertainment Complex Limited Partnership ("True North L.P."), The Government of Canada ("Canada"), The Government of Manitoba ("Manitoba") and The City of Winnipeg ("Winnipeg") will enter into certain agreements regarding the development and financing of a new multi-purpose sports and entertainment complex (the "True North Centre") on the downtown Winnipeg Eaton's store and annex building site bounded by Portage Avenue, Graham Avenue, Donald Street & Hargrave Street (the "Eaton's Site"). The final terms and conditions with respect to the development and financing of the True North Centre will be set out in the Master Development, Financing and Public Contribution Agreement and Collateral Agreements.

I. ORGANIZATIONAL STRUCTURE:

It is contemplated that True North Entertainment Complex Limited Partnership and related limited partnerships (as yet unnamed) (herein collectively referred to as the "True North L.P.") will develop, finance, own and manage the project.

True North L.P. is a Manitoba limited partnership formed by private sector limited partners to develop, finance, own and manage all aspects of the project, including inter alia, facilitating and co-ordinating arrangements among the limited partnerships, facilitating and co-ordinating community use of the True North Centre, marketing the True North Centre and negotiating leases of space therein, and such other things as would enhance the use of and continuing viability of the True North Centre. Current limited partners of the True North L.P. are The Megill Stephenson Company Limited ("Megill"), the Crocus Investment Fund ("Crocus") and Centara Corporation ("Centara") and entities related to them.

The General Partner of the True North L.P. is the True North Entertainment Centre Inc. (the "True North G.P.") whose shareholders are entities or individuals related to Megill, Crocus and Centara.

The True North L.P. has obtained the right to acquire the Eaton's Site from its current beneficial owner, Osmington Inc. Osmington Inc. will become a limited partner of the True North L.P. at the time True North L.P. exercises its option to acquire the Eaton's Site.

The True North L.P. will ultimately own the Eaton's Site and undertake construction of the True North Centre. The True North L.P. will also own and manage the Manitoba Moose hockey club. Any and all related limited partnerships of True North L.P. will be owned and controlled by True North L.P.

Canada, Manitoba and Winnipeg Commitments and financial contributions will be made to the True North L.P.

It is acknowledged that alternative capital structures are available to the limited partnership structure and may be necessary in order to satisfy particular objectives among the private and public sector partners and generally the evolving nature of the financial transaction.

Appendix "A" referred to in Clause 1 of the Report of the Executive Policy Committee dated May 17, 2001 (continued)

II. CAPITAL COST: The total anticipated capital cost of the project is $125.0M, which includes the cost of the land assembly, site preparation and building construction and which capital cost is net of additional contributed equity to the project associated with the value of the Manitoba Moose.

III. FINANCIAL TERMS: **Contributions to Capital:**

The True North L.P., Canada, Manitoba and Winnipeg agree that the capital cost of the project will be satisfied by contributions as follows:

1. **Canada - $10.0M** (the "Canada Capital Commitment") which will be provided through the Canada-Manitoba Infrastructure Program.

2. **Manitoba - $10.0M** (the "Manitoba Capital Commitment") which will be provided through the Canada-Manitoba Infrastructure Program.

3. **Winnipeg - $10.0M** (the "Winnipeg Capital Commitment") which will be provided through a grant.

4. **True North L.P. – $86.5M** which includes all capital costs of the project over and above the Canada Capital Commitment, the Manitoba Capital Commitment and the Winnipeg Capital Commitment (the "True North L.P. Capital Commitment").

(collectively the "Capital Commitments").

The True North L.P. Capital Commitment will be contributed to the project through a combination of equity, in an amount not less than $25.0M, and debt.

Other Contributions:

Canada, Manitoba, Winnipeg and the True North L.P. agree to provide inter alia, the following additional contributions:

1. Canada agrees to provide an additional contribution of $2.0M which will be provided through the Canada-Manitoba Economic Development Partnership Agreement.

2. Manitoba agrees to provide True North L.P. with a grant of $3.0M for urban revitalization in recognition of the tax revenue being being generated for Manitoba.

3. Winnipeg further agrees to provide True North with related infrastructure and site servicing costs and credits which includes, inter alia, the costs of moving, installing and connecting such infrastructure services all as may be necessary to construct the True North Centre to a maximum of $3.5M. all as may be more particularly defined in a Collateral Development Agreement between True North L.P. and Winnipeg.

4. True North L.P. agrees to provide the Manitoba Moose hockey club as contributed equity to the project.

The Master Development, Financing and Public Contribution Agreement and Collateral Agreements as hereinafter referred to will provide that Canada, Manitoba and Winnipeg will not be responsible for any capital or operating cost overruns or operating deficits. Further, the Canada Capital Commitment, the Manitoba Capital Commitment and the Winnipeg Capital Commitment, along with the other contributions of Canada, Manitoba and Winnipeg described in this Part III and the relevant provisions of Part IX shall be used exclusively to finance the development, construction and operation of the True North Centre and for no other purpose.

Appendix "A" referred to in Clause 1 of the Report of the Executive Policy Committee dated May 17, 2001 (continued)

IV. EXIGIBLE TAXES

The True North L.P. will pay, or cause to be paid, subject to the terms herein, taxes levied on the Eaton's Site and in connection with construction, occupation or use of the True North Centre without limitation as follows:

1. GST on all taxable supplies made, including labour, materials and design fees;

2. PST on all tangible personal property, but for exempt tangible personal property and taxable services acquired or leased;

3. all real property, school, business taxes and entertainment funding taxes.

V. DESCRIPTION OF THE TRUE NORTH CENTRE:

The True North Centre will be a high quality facility featuring:

1. a multi-purpose sports and entertainment facility designed to accommodate arena bowl sports including hockey and providing a true theatre setting for concerts and performing arts events and providing for a number of different configurations to address the range of music, concert and sporting events ranging in capacity from 15,000 for hockey and to almost 17,000 for concert events;

2. street related concourse, pedestrian colonnades, retail storefront windows and direct access to retail, shops, restaurants and lounges during normal retail hours of operation seven days a week all year;

3. full time public access as the new interactive and architecturally enhanced hub of the Winnipeg skywalk system providing full connectivity with the rest of the downtown commercial area.

The detailed components that make up the True North Centre may vary following consultation with Canada, Manitoba and Winnipeg and depending on issues to be examined as part of the pre-construction work, including market conditions, community demands, financial and tax considerations, construction and legal issues.

VI. AGREEMENTS:

The agreements resulting from this Term Sheet will provide that the design and financing of the True North Centre will be undertaken by the True North Limited Partnerships in consultation with Canada, Manitoba and Winnipeg.

It is anticipated that the parties will enter into the following agreements which will incorporate the provisions of this Term Sheet:

Master Development, Financing and Public Contribution Agreement; and

Collateral Agreements.

MASTER DEVELOPMENT, FINANCING AND PUBLIC CONTRIBUTION AGREEMENT

The Master Development, Financing and Public Contribution Agreement (the "Master Agreement") will set out the essential financial and business terms and conditions under which the Capital Commitments are being made, including, among other things, the following, all of which shall be consistent with this Term Sheet:

(a) the financial structure including the level of commitment from the public and private sector including the source of funds and timing;

(b) provisions relating to preliminary and final design issues;

Appendix "A" referred to in Clause 1 of the Report of the Executive Policy Committee dated May 17, 2001 (continued)

(c) governance issues;

(d) the overall implementation provisions for the completion of the True North Centre including those related to engineering, utility servicing, streets and traffic and a schedule and description of the various Collateral Agreements necessary to create the obligations among the parties outlined herein;

(e) community access and use;

(f) procurement and affirmative action issues;

(g) exclusivity issues;

(h) audit, inspection and record retention issues; and

(i) default.

COLLATERAL AGREEMENTS

In addition to the Master Agreement, each Collateral Agreement will consider particular aspects of each parties' obligations relating to the development and financing of the True North Centre, including:

- design
- construction
- financing
- management
- governance
- default

The within agreements will set out all relevant parties' binding obligations with respect to the above matters.

VII. TARGET DATES: Canada, Manitoba, Winnipeg and the True North L.P. agree to work together using their best efforts toward the following target dates and acknowledge that meeting such target dates is necessary to successfully develop, commission and open the facility to the public by October, 2003:

(a) Settlement, execution and approval of the Term Sheet targeted for May 23, 2001;

(b) Review and approval by Canada, Manitoba and Winnipeg of the information and documents to be provided by True North L.P. referred to in Part VIII(a) targeted for June, 2001;

(c) Settlement, execution and approval of the Master Agreement targeted for June/July, 2001;

(d) Ongoing negotiation and preparation of related Collateral Agreements throughout construction;

(e) Mobilization, removal of hazardous material, street closures, demolition commencing July, 2001; and

(f) Completion of the True North Centre by October, 2003.

Appendix "A" referred to in Clause 1 of the Report of the Executive Policy Committee dated May 17, 2001 (continued)

VIII. THE TRUE NORTH L.P. OBLIGATIONS

Prior to the execution of the Master Agreement and Collateral Agreements, the True North L.P. will, among other things, undertake the following:

(a) provide Canada, Manitoba and Winnipeg and their advisors all information, other documentation and consents relating to their due diligence review of the True North L.P. revised business plan including all capital and operating assumptions;

(b) consult with Canada, Manitoba and Winnipeg with respect to the overall design and heritage aspects of the True North Centre including consultation relating to the integration of the True North Centre into a comprehensive revitalization plan for downtown Winnipeg.

(c) instruct the project architects and engineers to complete the preliminary and schematic design work for the True North Centre and commence the design development and construction drawings;

(d) cause its consultants to finalize capital budget estimates for the project;

(e) provide Manitoba with a plan that demonstrates the manner in which the True North Limited Partnership will comply with reasonable Procurement and Affirmative Action Principles referred to in Part XIII;

(f) consult with Canada, Manitoba and Winnipeg, and community groups identified by Manitoba and Winnipeg, on reasonable community access and use; provide Canada, Manitoba and Winnipeg with a plan that demonstrates the manner in which True North L.P. will achieve the Community Access and Use Principles referred to in Part XII.

The Master Agreement and Collateral Agreements will provide, among other things, that the True North L.P. will:

(a) confirm final commitment details from its equity and debt partners for the equity and debt financing of the True North Centre;

(b) commit to obtaining Canada, Manitoba and Winnipeg's review of the preliminary and final design phases;

(c) enter into agreements with its architects and engineers to complete schematic design development and construction drawings;

(d) develop the True North Centre in accordance with designs reviewed by all parties including preserving and enhancing the downtown Winnipeg skywalk system;

(e) develop the True North Centre in accordance with all applicable Federal and Provincial environmental laws and regulations;

(f) develop the True North Centre, in full compliance with all applicable laws, regulations, by-laws and procedures, and including, *inter alia*, all occupational, health, safety and employment legislation;

(g) subject to Winnipeg infrastructure contributions, obtain all development permits, building permits, other approvals and to pay all fees, licenses, and deposits including development cost charges in accordance with applicable laws;

Appendix "A" referred to in Clause 1 of the Report of the Executive Policy Committee dated May 17, 2001 (continued)

(h) provide for all other related agreements necessary for the True North Centre to be developed and operated in an orderly and efficient manner;

(i) provide to each of Winnipeg, Manitoba and Canada, financial disclosure, particulars of which will be set out in the Master and Collateral Agreements, relating to matters concerning the calculation and use of their respective financial commitments and other commitments entered into under the Master and Collateral Agreements.

With respect to paragraph (c) in the event Canada, Manitoba, Winnipeg and True North L.P. execute this Term Sheet and, as a result, True North L.P. instructs its architects and engineers to commence drawings and subsequent thereto the project is terminated as the result of a party other than True North L.P. determining that it no longer wishes to participate as contemplated herein, the cost of the drawings and other related design expenses will be paid for by the terminating party severally, in the proportion that the Canada Capital Commitment, Manitoba Capital Commitment and the Winnipeg Capital Commitment is to the Capital Commitments.

IX. CANADA, MANITOBA, CITY OBLIGATIONS:

In addition to the financial commitments of Canada, Manitoba and Winnipeg, the Master Agreement and Collateral Agreements will provide, among other things, for the following obligations of Canada, Manitoba and Winnipeg:

(a) **Winnipeg Obligation:**

(i) Through legal means available to it, Winnipeg agrees that it will cause the Winnipeg Arena to be demolished contemporaneous with the opening of the True North Centre.

(ii) Winnipeg agrees, in consideration of having in place a community and amateur sports agreement, each year for 25 years, to provide a reimbursement to the True North L.P. in an amount equal to the sum of all entertainment funding taxes, paid on ticket sales and remitted to Winnipeg for all events held at the True North Centre, or, in the event entertainment taxes are replaced, an amount equal to the sum of the replacement tax, and an amount equal to business taxes, if payable, paid by the True North L.P. This provision is intended to exclude business taxes paid in respect of any business or undertaking not directly related to the presentation of an event in the True North Centre.

(b) **Manitoba Obligation:**

(i) Manitoba agrees to recommend to the Lieutenant Governor in Council that he amend Regulation 184/98 of *The Municipal Assessment Act, SM 1989-90, c.24-Cap. M226* to include the Eaton's Site in a property class where the portion of assessment for the purposes of taxation is set at10% for the year 2003, and for subsequent years for a term equivalent to the terms of debt of the True North Centre, and in any event, for a minimum of 25 years. It is a condition precedent to this transaction that Regulation 184/98 of The Municipal Assessment Act, SM 1989-90, c.24 – Cap. M266 be amended to create a recreational property class for the Eaton's Site.

Appendix "A" referred to in Clause 1 of the Report of the Executive Policy Committee dated May 17, 2001 (continued)

(ii) Manitoba agrees to cause its agent, The Manitoba Lotteries Corporation ("MLC"), to enter into a Siteholder Agreement with the True North L.P. providing for 50 Video Lottery Terminals ("VLTs") being re-distributed by MLC in Winnipeg to the True North Centre. Such agreement shall reasonably be in MLC's standard form giving consideration to the nature of the project and the purpose of the VLT contribution. A revenue allocation formula will be determined to provide 75% of the first $2.0M in annual gross revenues to the True North L.P. In the event annual gross revenues exceed $2.0M the revenue allocation formula may be adjusted downward to provide 20% of gross revenues in excess of $2.0M to the True North L.P. In the event a minimum of $1.5M is not returned to the True North L.P. the revenue allocation formula may be adjusted upwards to provide a maximum of 90% of gross revenues to True North L.P. up to $1.5M The formula will also provide for reasonable caps and baskets on gross revenue with respect to any further revenue allocation formula readjustment. The term of the Siteholder Agreement shall be 25 years.

(c) **Canada, Manitoba, and Winnipeg Obligations:**

(i) Canada, Manitoba and Winnipeg will work in good faith with the True North L.P. to further negotiations with a view to concluding the agreements referred to herein;

(ii) Canada, Manitoba and Winnipeg agree to work in good faith toward expediting the approval process relating to the financial contributions and other commitments of Canada, Manitoba and Winnipeg; and

(iii) Canada, Manitoba and Winnipeg agree to use their best efforts in an orderly and efficient manner to expedite all processes referred to herein, including all approval and permitting that may be required for the timely preparation of final designs and the construction of the True North Centre.

X. AGREEMENT CONDITIONS:

In addition to reflecting the other provisions of this Term Sheet, the Agreements will contain the following provisions:

1. Canada, Manitoba and Winnipeg will be entitled to participate in governance matters relating to the management and operation of the True North Centre sufficient to fulfill the terms and expectations of their respective contributions. Canada, Manitoba and Winnipeg will be entitled to nominate individuals to serve as directors on the Boards of the general partner of True North L.P. in a number which is in general proportion to the ratio that the Canada, Manitoba and Winnipeg Capital Commitments are in the aggregate to the overall Capital Commitments. The shareholders of the general partner will agree to cause the nominees to be elected to the Board of the general partner. It is anticipated that the Board of the general partner of the True North L.P. will be comprised of nine members, two of whom may be appointed by Canada, Manitoba and Winnipeg. Canada, Manitoba and Winnipeg acknowledge that the fiduciary responsibilities of their nominees as directors will be to the respective entity and the operation of its related assets and not to Canada, Manitoba and Winnipeg.

2. The Canada Capital Commitment and the Manitoba Capital Commitment will be subject to all applicable provisions of the Canada-Manitoba Infrastructure Program Agreement.

3. The Canada contribution referred to in Part III No. 1 "Other Contributions" will be subject to applicable provisions of the Canada-Manitoba Economic Development Partnership Agreement.

Appendix "A" referred to in Clause 1 of the Report of the Executive Policy Committee dated May 17, 2001 (continued)

4. Manitoba shall recommend that an appropriation to be made by the Legislative Assembly of Manitoba with respect to its commitment in Part III, paragraph number 2 for the fiscal year during which payment is to be made. The contribution by Manitoba with respect to the VLTs is conditional on the registration and approval of the Siteholder Agreement by the Gaming Control Commission. It is a condition precedent to this transaction that the Siteholder Agreement, generally on the terms and conditions outlined herein, is registered and approved by the Gaming Control Commission.

5. Default by True North L.P. or any other party under the Master Agreement will constitute default under those Collateral Agreements to which Canada, Manitoba or Winnipeg are parties, and vice versa.

XI. DEVELOPMENT EXCLUSIVITY:

Canada, Manitoba and Winnipeg agree that the True North L.P. requires exclusive negotiation and development rights with Canada, Manitoba and Winnipeg with respect to the construction of a major sports and entertainment complex which receives financial assistance from Canada, Manitoba or Winnipeg in the City of Winnipeg and its immediate trading area.

Subject to the provisions that follow, Canada, Manitoba and Winnipeg agree to grant exclusive negotiation and development rights to the True North L.P. for this purpose and agree not to have any discussions with respect to the financing, development or approval of a government-funded sports and entertainment complex in the City of Winnipeg and its immediate trading area with any third party for not less than 25 years.

The foregoing provisions relate only to the development of sports and entertainment, arena-style facilities capable of hosting and supporting professional, minor professional and junior "A" hockey and other sporting and entertainment events similar to those events hosted in the Winnipeg Arena. These provisions do not preclude Canada, Manitoba or Winnipeg from investing or participating in college, university, community and municipal sports and entertainment facilities designed to serve college, university, community and municipal purposes and is intended to exclude existing facilities from any prohibition against government support.

XII. COMMUNITY ACCESS AND USE

The True North L.P. agrees that the True North Centre is to have certain benefits including those relating to community use, which benefits are to be included in the Master Agreement and Collateral Agreements. True North L.P. agrees that the project will include:

(a) construction of a state of the art downtown Winnipeg sports and entertainment facility designed as the critical hub in the skywalk integration of downtown Winnipeg with 7 day a week year round access to retail shops and restaurants;

(b) the preservation and enhancement of the downtown Winnipeg skywalk system;

(c) the attracting of top quality sporting and entertainment events; and

(d) ongoing community use and amateur sport programs, including ice time to amateur hockey and other community organizations.

Appendix "A" referred to in Clause 1 of the Report of the Executive Policy Committee dated May 17, 2001 (continued)

The True North L.P. agrees to incorporate into the appropriate Agreements terms that reflect the Community Access and Use Principles developed by Canada, Manitoba and Winnipeg and the plan developed by True North L.P., based on such principles, as contemplated in this Term Sheet.

Canada, Manitoba and Winnipeg will cooperate with True North L.P. to attract, invite, compete for, and enter into agreements for events to be held in the True North Centre and such cooperation will include providing designated staff liaison in Canada, Manitoba and Winnipeg's offices available to receive inquiries regarding potential use of the True North Centre.

The Master Agreement and Collateral Agreements will provide that True North L.P. recognizes and supports the above community access and use and that the True North Centre should be a significant centre for sports and entertainment in downtown Winnipeg for the residents of Manitoba.

The True North L.P. agrees to incorporate into the appropriate Agreements terms that reflect the Manitoba Priority Procurement and Affirmative Action Principles which have been developed by Manitoba and incorporated into the Manitoba Priority Procurement and Affirmative Action Plan developed by True North L.P. in conjunction with Manitoba. These provisions will be implemented in a manner which is consistent with the Agreement on Internal Trade.

The True North L.P. agrees, upon completion of the True North Centre, to cause the facility to adopt an affirmative action policy consistent with the above principles with respect to ongoing hiring practices.

Canada, Manitoba and Winnipeg and the True North L.P. will, throughout all stages of the development of the True North Centre, cooperate and consult with each other with respect to public communication.

The parties hereto agree that all discussions among the parties and all information exchanged has been in confidence and the parties will not release or disclose this information to any third party including members of the public without the prior approval of the parties except for any matters considered at a meeting of The City of Winnipeg Council.

The provisions of this Term Sheet shall be subject to the entering into of the formal agreements contemplated herein and embodying all of the terms and provisions referred to herein in form and content acceptable to the parties.

The True North Entertainment Complex Limited Partnership, by its general partner:

THE TRUE NORTH ENTERTAINMENT CENTRE INC.

Per:_____

Per:_____

Appendix "A" referred to in Clause 1 of the Report of the Executive Policy Committee dated May 17, 2001 (continued)

THE GOVERNMENT OF MANITOBA

_____

_____

_____

THE CITY OF WINNIPEG

Per: _____
Mayor

Per: _____
City Clerk

589 - Schedule "A" referred to in Clause 3 of the Report of the Standing Policy Committee on Property and Development dated May 1, 2001

By-Law No. .....

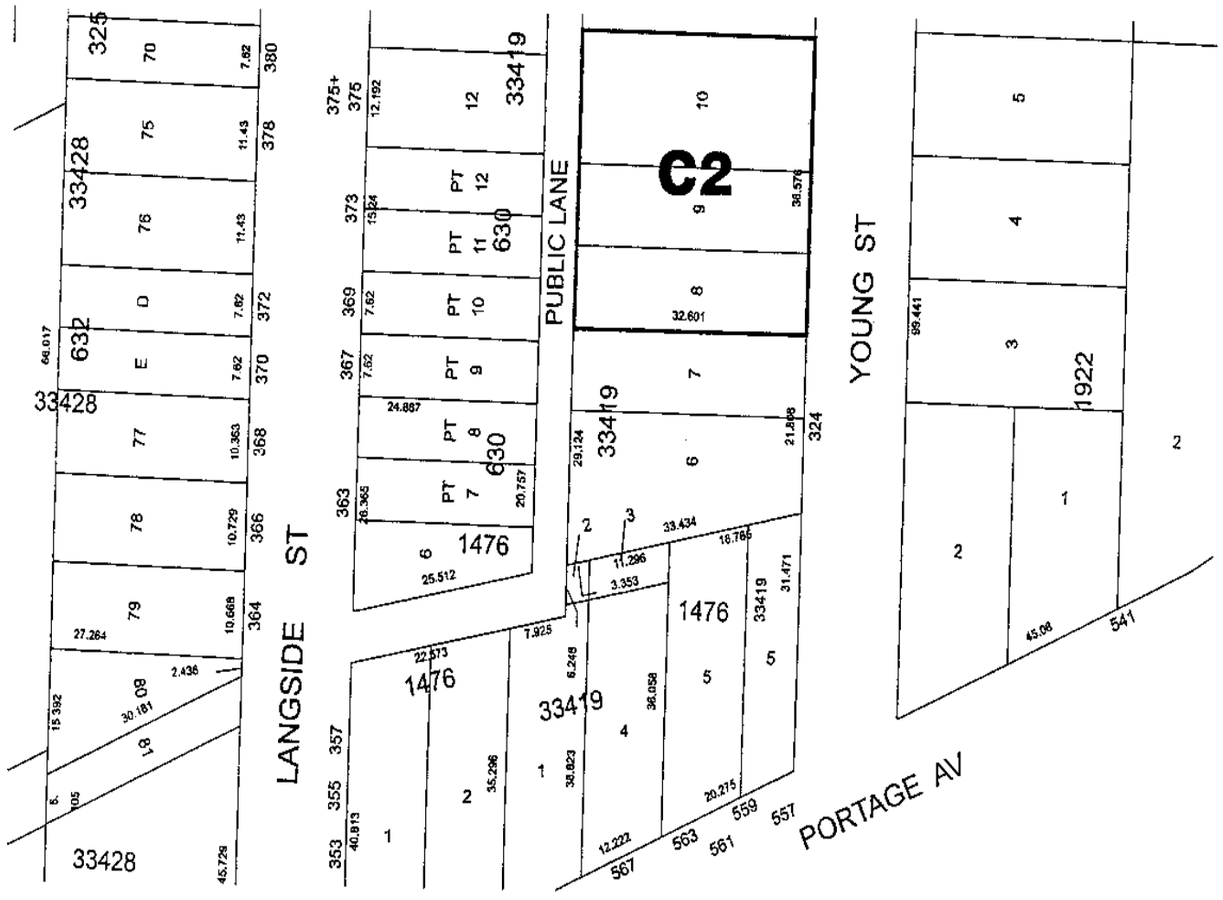
File No. **DAZ 200/2001**

Atlas Sheet No. **AA23 CITY CENTRE COMMUNITY**

N

Explanation

A proposed zoning change to By-law No. 6400/94 by rezoning the land at 336 Young Street from an "R2-T" TWO-FAMILY TRANSITIONAL DISTRICT to a "C2" COMMERCIAL DISTRICT as shown outlined below.



Schedule "A" for
File DAZ 200/01
City Centre Community Committee
February 22, 2001

THIRD READING : ..... EFFECTIVE DATE : .....

ZONING AGREEMENT : YES ☐ NO ☐ CAVEAT No. .....

590 - Schedule "A" referred to in Clause 4 of the Report of the Standing Policy Committee on Property and Development dated May 1, 2001

By-Law No. _____

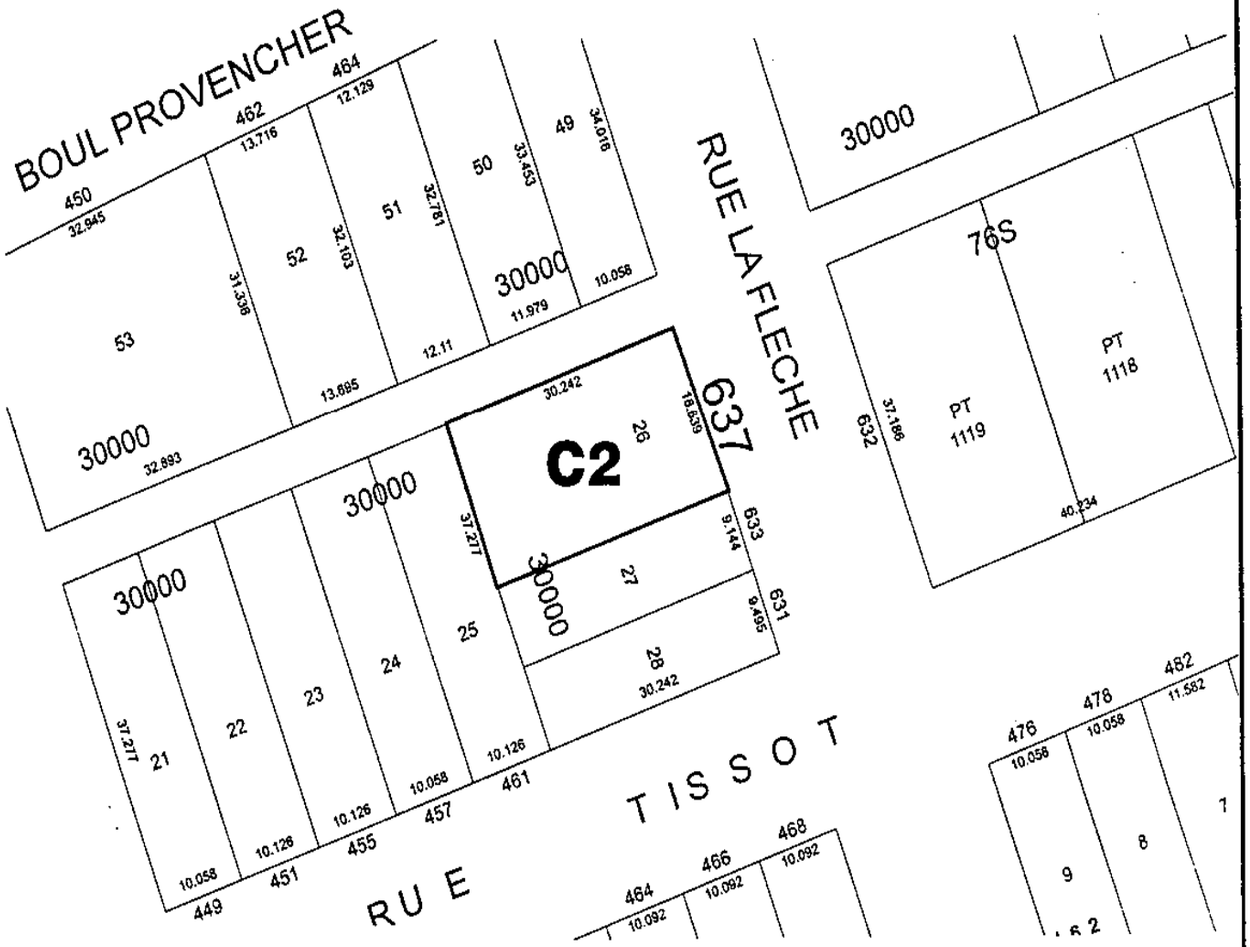
File No. **DAZ 201/01**

Atlas Sheet No. **Z27 RIEL COMMUNITY**

N

Explanation

A proposed zoning change to By-law No. 6400/94 by rezoning the land 637 La Fleche Street from an "R2-T" TRANSITIONAL DISTRICT to a "C2" COMMERCIAL DISTRICT as shown outlined below.

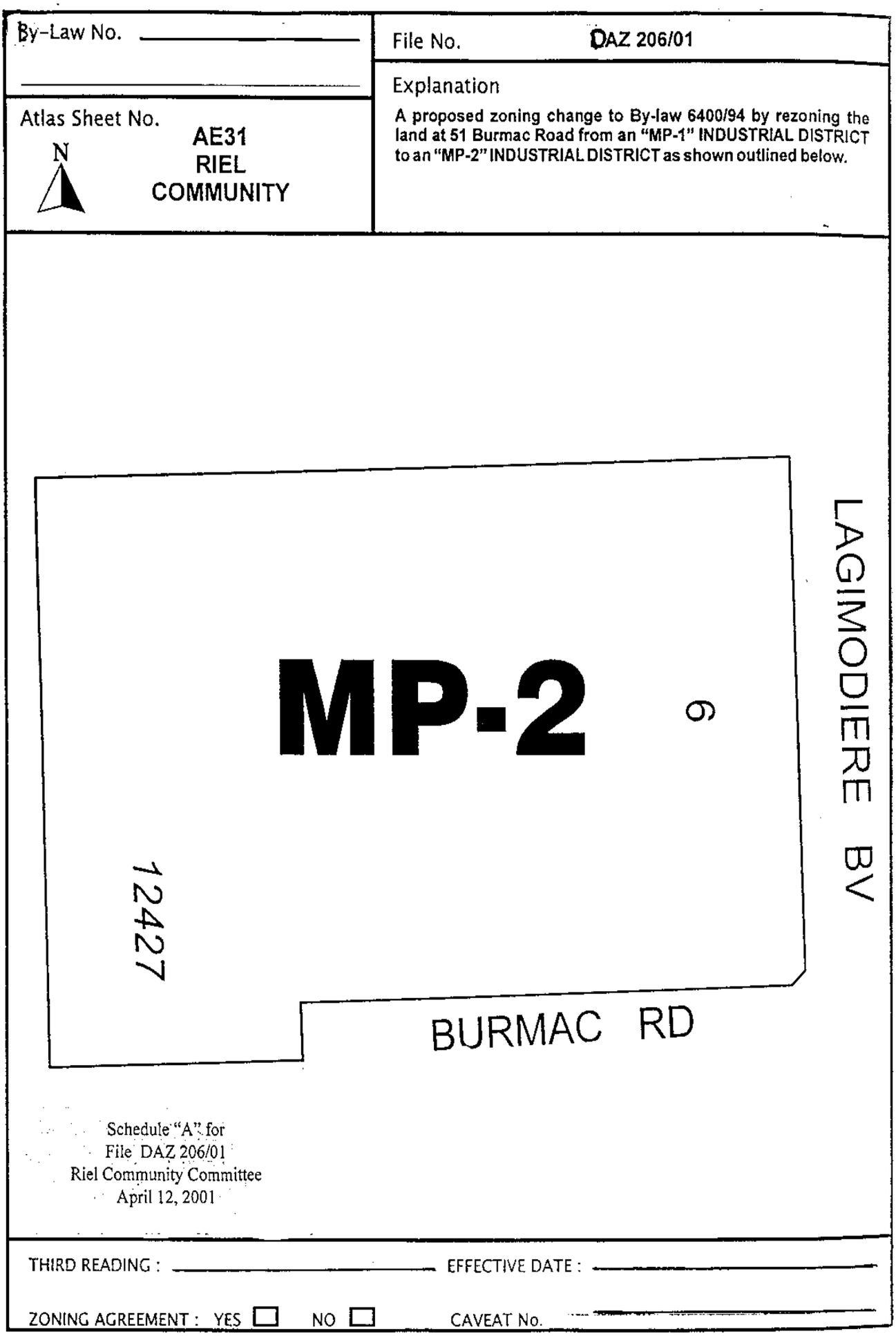


Schedule "A" for
File DAZ 201/01
Riel Community Committee
March 12, 2001

THIRD READING : _____ EFFECTIVE DATE : _____

ZONING AGREEMENT : YES ☐ NO ☐ CAVEAT No. _____

591 - Schedule "A" referred to in Clause 8 of the Report of the Standing Policy Committee on Property and Development dated May 1, 2001



592 - Appendix "A" referred to in Clause 1 of the Report of the Standing Policy Committee on Public Works dated May 1, 2001

Financial Impact Statement

Date: April 6, 2001

Project Name: **AWARD of QUOTE 98 - 2001**
LEASE of FOUR DOOR COMPACT SEDANS

	2001	2002	2003	2004
Capital				
Capital Expenditures Required				
Less: Existing Budgeted Costs				
Additional Capital Budget Required	$ -	$ -	$ -	$ -
Funding Sources:				
Debt - Internal				
Debt - External				
Grants (Enter Description Here)				
Reserves, Equity, Surplus				
Other - Enter Description Here				
Total Funding	$ -	$ -	$ -	$ -
Total Additional Capital Budget Required	$ -			
Total Additional Debt Required	$ -			
Current Expenditures/Revenues				
Direct Costs	$ 31,275.09	$ 62,550.18	$ 62,550.18	$ 31,275.09
Less: Incremental Revenue/Recovery				
Net Cost/(Benefit)	$ 31,275.09	$ 62,550.18	$ 62,550.18	$ 31,275.09
Less: Existing Budget Amounts	$ 31,275.09	$ 62,550.18	$ 62,550.18	$ 31,275.09
Net Budget Adjustment Required	$ -	$ -	$ -	$ -

Additional Comments: The direct costs above are derived from the following summations :

The CONTRACT COST per year (pro rated) **plus** INCIDENTAL COSTS per vehicle, per month ($ 270)

Incidental costs include the following : Fuel, Maintenance , Insurance and Overhead

Note: Prepared though all 10 vehicles leased, as this remains a possibility.

Only the funds for the year 2001 are included in the approved budget.

Original signed by D. Jeffrey, C.A.

Manager of Finance & Administration

Approved by

Divisional Accountant Trainee ☑

593 - Appendix "A" referred to in Clause 2 of the Report of the Standing Policy Committee on Public Works dated May 1, 2001

Financial Impact Statement:

Project Name: Post-Secondary Monthly Bus Pass

Date: April 18, 2001 First Year of Program **2001**

	2001	2002	2003	2004	2005
Capital					
Capital Expenditures Required					
Less: Existing Budgeted Costs					
Additional Capital Budget Required	$ -	$ -	$ -	$ -	$ -
Funding Sources:					
Debt - Internal					
Debt - External					
Grants (Enter Description Here)					
Reserves, Equity, Surplus					
Other - Enter Description Here					
Total Funding	$ -	$ -	$ -	$ -	$ -
Total Additional Capital Budget Required	$ -				
Total Additional Debt Required	$ -				
Current Expenditures/Revenues					
Direct Costs	$ 10,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000
Less: Incremental Revenue/Recovery	10,000	20,000	20,000	20,000	20,000
Net Cost/(Benefit)	$ -	$ -	$ -	$ -	$ -
Less: Existing Budget Amounts				n/a	n/a
Net Budget Adjustment Required	$ -	$ -	$ -	n/a	n/a

Additional Comments: The expansion of the Post-Secondary Monthly Bus Pass program is expected to be neutral with respect to annual revenues and expenditures. Administrative costs (primarily printing costs for passes, stickers, and advertising materials) are expected to be modest. Although the major conclusion of the trial was a neutral impact of the program on revenues, there was, in fact, a small increase in revenue realized during the trial. It is anticipated that the expanded program will net sufficient additional revenues to cover any incremental administrative expenditures. The financial impacts of the expanded program will be monitored closely during the initial year of implementation. Should the actual impacts be significantly different from those anticipated, recommendations will be brought forward for Committee's consideration.

Manager of Finance & Administration

594 - Appendix "A" referred to in Clause 4 of the Report of the Standing Policy Committee on Public Works dated May 1, 2001

