Award of Contract for the Provision of Security Services - RFP No. 927-2001
File GL-9 (Vol. 18) [c/r GP-1.29 (Vol. 1)]

3. The Executive Policy Committee has been advised that a Request for Proposals is issued triennially by the Materials Management Division of the Corporate Finance Department for the Provision of Security Services for various City departments.

Final receipt of Offers took place on August 2, 2002 with Offers being received from three (3) Offerers.

The Request for Proposal specified that this contract may be awarded as a whole, or separately in sections. The recommended Offerers received the highest evaluation for each applicable section.

All offers were evaluated on a pass/fail and point system basis, for qualifications of the offerer and conformance of the RFP package.

All bids were in accordance with the requirements of the Proposal package.

Bids were evaluated in accordance with the specified criteria and the results are shown in Attachment "B" - Evaluation of Bids.

The requirements for Bid and Performance Securities, and the execution of a formal contract were waived for this purchase in accordance with the authority delegated to the Director of Purchasing on April 9, 1992 and February 9, 1995.

Rentokil Initial Canada Limited, one of the recommended Offerers is the current Contractor and has, by successfully performing previous work similar in nature, scope and value, demonstrated that they have the necessary qualifications and resources to perform the work of this contract.

Securitas Canada Limited, one of the recommended Offerers has, by successfully performing previous work similar in nature and scope, demonstrated that they have the necessary qualifications and resources to perform the work of this contract.

Proposals are valid for acceptance until October 31, 2002.

Report of the Executive Policy Committee dated September 18, 2002

The Executive Policy Committee recommends:

I. That sections A, C & D of the contract for the provision of security services for the period of January 1, 2003 to December 31, 2005 be awarded to Initial Security Services, a Division of Rentokil Initial Canada Limited, the Offerer who submitted the proposal deemed most advantageous to the City in the total conditional amount of $1,241,641.92, plus GST.

II. That section B of the contract for the provision of security services for the period of January 1, 2003 to December 31, 2005 be awarded to Securitas Canada Limited, the Offerer who submitted the proposal deemed most advantageous to the City in the total conditional amount of $115,656.84, plus GST.

III. That the Manager of Materials be authorized to issue Purchase Orders for the above Contracts

IV. That the Proper Officers of the City be authorized to do all things necessary to implement the foregoing.

Attachment "A" referred to in Clause 3 of the Report of the Executive Policy Committee dated September 18, 2002

Financial Impact Statement:

Project Name: RFP No. 927-2001, Provision of Security Services

Date: August 15, 2002 First Year of Program **2003**

	2003	2004	2005	2006	2007
Capital					
Capital Expenditures Required					
Less: Existing Budgeted Costs					
Additional Capital Budget Required	$ -	$ -	$ -	$ -	$ -
Funding Sources:					
Debt - Internal					
Debt - External					
Grants (Enter Description Here)					
Reserves, Equity, Surplus					
Other - Enter Description Here					
Total Funding	$ -	$ -	$ -	$ -	$ -
Total Additional Capital Budget Required	$ -				
Total Additional Debt Required	$ -				
Current Expenditures/Revenues					
Direct Costs	$ 452,433	$ 452,433	$ 452,433		
Less: Incremental Revenue/Recovery					
Net Cost/(Benefit)	$ 452,433	$ 452,433	$ 452,433	$ -	$ -
Less: Existing Budget Amounts	452,433	452,433	452,433		
Net Budget Adjustment Required	$ -	$ -	$ -	$ -	$ -

Additional Comments: The total conditional amount of the contract for the provision of security services from January 1, 2003 to December 31, 2005 is $1,357,298.76 (before GST). This represents a $4,010.43 increase from the previous contract. Funding for this contract is through the budgets of the various City of Winnipeg departments.

Pat Bodnar
Senior Financial Accountant

Attachment "B" referred to in Clause 3 of the Report of the Executive Policy Committee dated September 18, 2002

EVALUATION OF BIDS

Evaluation of Proposals (23.1)		Rentokil Initial	Securitas Canada Ltd.	Intellicom
23.1.1	Section A: Foot Patrol (Total 100 points)			
	conformance with mandatory requirements pass/fail;	pass	pass	no bid
	qualifications of the offerer pass/fail;	pass	pass	
	employee training/general 20 points;	20	20	
	site training/orientation 10 points;	10	8	
	uniforms/appearance/personal supplies 10 points;	10	8	
	continuity/consistency of work 10 points;	10	10	
	control centre 20 points;	20	20	
	total contract cost 30 points;	30	28	
	TOTAL POINTS	**100**	**94**	
23.1.2	Section B: Guarded Status (Total 100 Points)			
	(b) conformance with mandatory requirements pass/fail;	pass	pass	no bid
	(c) qualifications of the offerer pass/fail;	pass	pass	
	(d) employee training/general 20 points;	20	20	
	(e) site training/orientation 10 points;	10	8	
	(f) uniforms/appearance/personal supplies 10 points;	10	8	
	(g) continuity/consistency of work 10 points;	10	10	
	(h) control centre 20 points;	20	20	
	(i) total section cost 30 points;	24	30	
	TOTAL POINTS	**94**	**96**	
23.1.3	Section C: Mobile Patrol (Total 120 points)			
	(a) conformance with mandatory requirements pass/fail;	pass	pass	pass
	(b) qualifications of the offerer pass/fail;	pass	pass	pass
	(c) employee training/general 20 points;	20	20	20
	(d) site training/orientation 10 points;	10	8	10
	(e) uniforms/appearance/personal supplies 10 points;	10	8	8
	(f) continuity/consistency of work 10 points;	10	10	0
	(g) control centre 20 points;	20	20	10
	(h) vehicles/licenses 20 points;	20	20	8
	(i) total section cost 30 points;	24	20	30
	TOTAL POINTS	**114**	**106**	**86**
23.1.4	Section D: Alarm (Total of 80 points)			
	(j) conformance with mandatory requirements pass/fail;	pass	pass	pass
	(k) qualifications of the offerer pass/fail;	pass	pass	pass
	(l) employee training/general 20 points;	20	20	20
	(m) control centre 20 points;	20	20	10
	(n) uniform/appearance/personal supplies 10 points;	10	8	8
	(o) total section cost 30 points;	30	15	26
	TOTAL POINTS	**80**	**63**	**64**
	TOTAL SCORE (total possible is 400)	388	359	150