**Agenda - Executive Policy Committee - July 9, 2008**

**Report - Standing Policy Committee on Property and Development - June 24, 2008**

**Item No. 25 Sale - City-owned property north of 140 Otter Street - Saults & Pollard Real Estate Ltd. (River Heights - Fort Garry Ward) File FI-2.4(32)**

STANDING COMMITTEE RECOMMENDATION:

On June 24, 2008, the Standing Policy Committee on Property and Development concurred in the recommendation of the Winnipeg Public Service and submits the following to Council:

1. That the City-owned property shown in broken outline on Misc. Plan No. 13282/1, be declared surplus to the City's requirements.

2. That the sale of the subject City-owned property shown in broken outline on Misc. Plan No. 13282/1 in favour of Saults & Pollard Real Estate Ltd., for the purchase price of $37,400.00, be approved in accordance with the terms and conditions of the Offer to Purchase dated June 3, 2008.

3. That the Proper Officers of the City be authorized to do all things necessary to implement the intent of the foregoing.

**Agenda - Executive Policy Committee - July 9, 2008**

**Report - Standing Policy Committee on Property and Development - June 24, 2008**

DECISION MAKING HISTORY:

STANDING COMMITTEE RECOMMENDATION:

On June 24, 2008, the Standing Policy Committee on Property and Development concurred in the recommendation of the Winnipeg Public Service and submitted the matter to the Executive Policy Committee and Council.

**RE:** **Proposed Sale of City-owned property North of 140 Otter Street – Saults & Pollard Real Estate Ltd.**
**City Centre Community**
**River Heights – Fort Garry Ward**

**FOR SUBMISSION TO: Standing Policy Committee on Property and Development**

**ORIGINAL REPORT SIGNED BY: Director of Planning, Property and Development**

**REPORT DATE: June 13, 2008**

**RECOMMENDATION:**

1. That Council declare the City-owned property shown in broken outline on Misc. Plan No. 13282/1, attached, surplus to the City's requirements.
2. That subject to the approval of Recommendation No. 1, the sale of the subject City-owned property shown in broken outline on Misc. Plan No. 13282/1, attached, in favour of Saults & Pollard Real Estate Ltd., for the purchase price of $37,400.00, be approved in accordance with the terms and conditions of the attached Offer to Purchase, dated June 3, 2008.
3. That the Proper Officers of the City be authorized to do all things necessary to implement the intent of the foregoing.

## Report Summary

**Key Issues:**

- The Planning, Property and Development Department is in receipt of an Offer to Purchase from Saults & Pollard Real Estate Ltd.
- Saults & Pollard Real Estate Ltd. intends to consolidate the subject City-owned property shown in broken outline on Misc. Plan No. 13282/1, with its adjacent holding to improve access to the building on the property.
- The Planning, Property and Development Department is recommending the terms and conditions of sale be approved.

**Implications of the Recommendation(s):**

**General Implications**

( x ) None

( ) For the organization overall and/or for other departments

( ) For the community and/or organizations external to the City

( ) Involves a multi-year contract

Comment(s):

**Policy Implications**

( x ) No

( ) Yes

Comment(s): The recommended sale of the subject City-owned property is in accordance with the City's *"Offer to Purchase City-owned Property Policy"*. Although the subject property has legal frontage along Otter Street, the property is not developable as a stand-alone site.

**Regulatory Implications**

( x ) None

( ) Eliminates or reduces regulatory impact

( ) Proposes regulatory impact

Comment(s):

**Environmental Implications**

( x ) No

( ) Yes

Comment(s): The City's standard terms and conditions of sale include provisions to protect the City's interests in the event that environmental contamination is discovered.

**Human Resources Implications**

( x ) No

( ) Yes

Comment(s):

**Financial Implications**

( x ) Within approved current and/or capital budget

( ) Current and/or capital budget adjustment required

Comment(s):

## Report

**REASON FOR THE REPORT:**

The Planning, Property and Development Department is in receipt of an Offer to Purchase the City-owned property shown in broken outline on Misc. Plan No. 13282/1. Council approval is required to declare the subject property surplus to the City's requirements. Approval by the Standing Policy Committee on Property and Development is required for the proposed terms and conditions of sale.

**HISTORY:**

The subject City-owned property shown in broken outline on Misc. Plan No. 13282/1 forms part of a former spur track. The rails have been removed and the spur track is no longer active.

Details of the subject City-owned property are as follows:

| | |
|---|---|
| Location: | East side of Otter Street, North of 140 Otter Street |
| Legal Description: | Part Lot 5/6, Plan 23262 |
| Certificate of Title: | 836247 |
| Roll Number: | Part 03071563100 |
| Assessed Value: | Not Apportioned |
| Zoning: | "M2" – Manufacturing General |
| Size: | 1389.5m² (14,956 sq. ft.) |

The Planning, Property and Development Department has determined that there is no City requirement for the subject City-owned property.

**DISCUSSION:**

The Planning, Property and Development Department has received an Offer to Purchase from Saults & Pollard Real Estate Ltd. The purchaser advises that it intends to consolidate the subject property with its adjacent holding to improve access to the building on the property.

The Department supports the proposed sale of the subject City property for the following reasons:

1. The property will be placed on the tax roll at the closing of the sale.
2. The Purchaser will be responsible for all costs related to a Plan of Survey for consolidation of the subject City property with the Purchaser's adjoining lands.
3. The proposed purchase price of $37,400.00 is supported by an internal appraisal.
4. The Ward Councillor has no objections to the sale of the property.
5. The sale will eliminate the liability for the City associated with holding this property.

## Financial Impact Statement

**Date:** June 11, 2008

**Project Name:**

**First Year of Program** **2008**

Proposed Sale of City land North of 140 Otter Street - Saults & Pollard Real Estate Ltd.

| | 2008 | 2009 | 2010 | 2011 | 2012 |
|---|---|---|---|---|---|
| **Capital** | | | | | |
| Capital Expenditures Required | $ - | $ - | $ - | $ - | $ - |
| Less: Existing Budgeted Costs | - | - | - | - | - |
| Additional Capital Budget Required | $ - | $ - | $ - | $ - | $ - |
| **Funding Sources:** | | | | | |
| Debt - Internal | $ - | $ - | $ - | $ - | $ - |
| Debt - External | - | - | - | - | - |
| Grants (Enter Description Here) | - | - | - | - | - |
| Reserves, Equity, Surplus | - | - | - | - | - |
| Other - Enter Description Here | - | - | - | - | - |
| Total Funding | $ - | $ - | $ - | $ - | $ - |
| Total Additional Capital Budget Required | $ - | | | | |
| Total Additional Debt Required | $ - | | | | |
| **Current Expenditures/Revenues** | | | | | |
| Direct Costs | $ - | $ - | $ - | $ - | $ - |
| Less: Incremental Revenue/Recovery | 37,400 | - | - | - | - |
| Net Cost/(Benefit) | $ (37,400) | $ - | $ - | $ - | $ - |
| Less: Existing Budget Amounts | (37,400) | - | - | - | - |
| Net Budget Adjustment Required | $ - | $ - | $ - | $ - | $ - |

**Additional Comments:** Net proceeds of $37,400 will be credited to the Land Operating Reserve. The municipal property taxes associated with these properties are immaterial.

original signed by

Manager of Finance & Administration

5592

**IN PREPARING THIS REPORT THERE WAS:**

**Internal Consultation With and Concurrence By:**

N/A

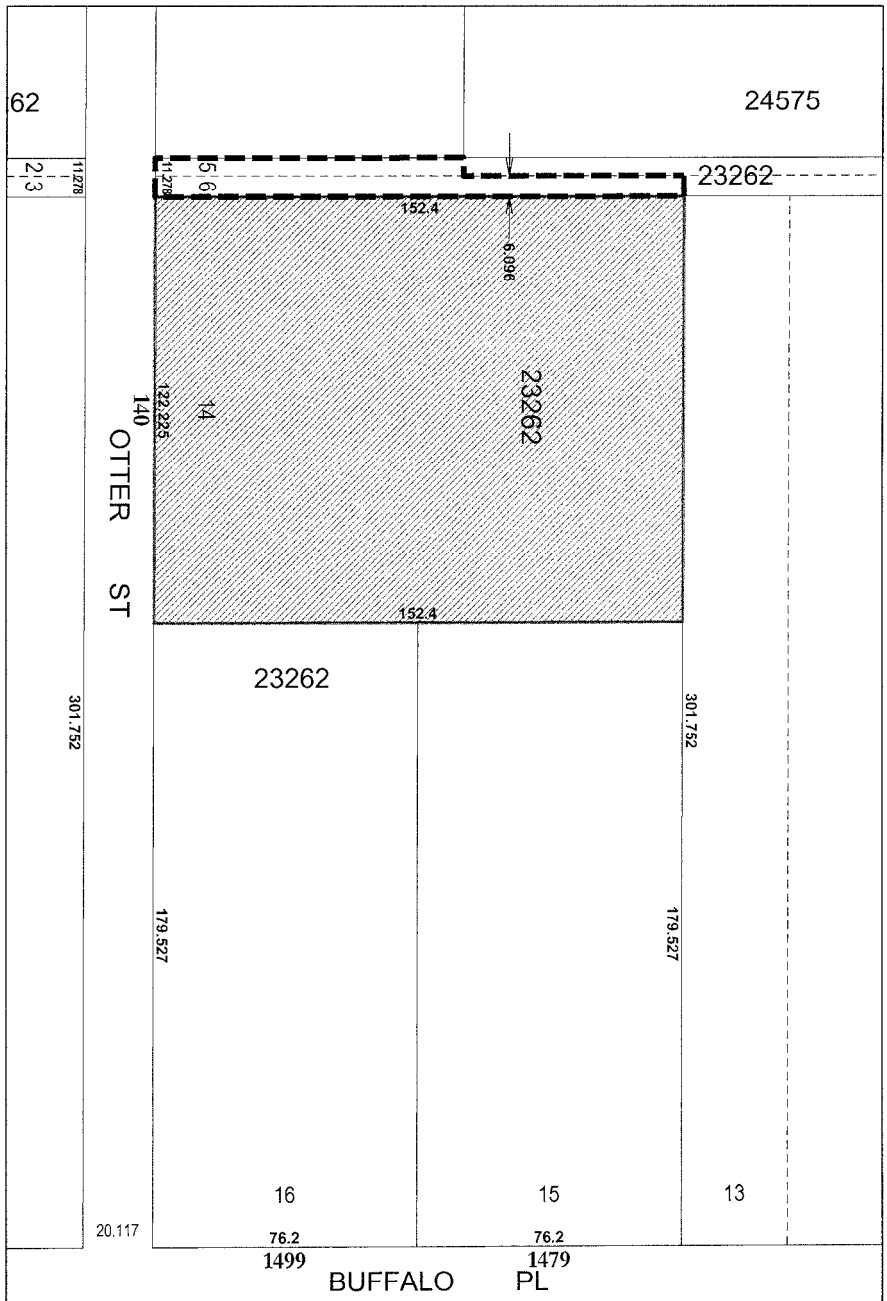
**External Consultation With:**

N/A

**THIS REPORT SUBMITTED BY:**

| | |
|---|---|
| Department | Planning, Property and Development |
| Division | Real Estate |
| Prepared by: | Barry Lucyk |
| PPD File No. | 32/5929 |

O:\Reports Directive\Real Estate\Sales\(bl) Sale to Saults & Pollard Otter.doc




SUBJECT CITY PROPERTY - Area ±1389.5 m² ( ±14,956 ft² )

SAULTS & POLLARD REAL ESTATE LTD.

Date: 2008-MAR-26
District: CC
File: Not Available
Scale: 1:1400

METRIC

NOTE:
Information displayed hereon has been compiled or computed from a variety of sources and should be used as a general guide only. No warranty is expressed or implied regarding the accuracy of such information.

**CITY OF WINNIPEG**
**PLANNING, PROPERTY AND DEVELOPMENT DEPT.**
**LAND INFORMATION & MAPPING SERVICES**

**MISC. PLAN NO. 13282 / 1**

File: 32/5929

**INDUSTRIAL /COMMERCIAL**

# OFFER TO PURCHASE

The Undersigned (hereinafter called "the Purchaser") hereby offers to purchase from The City of Winnipeg (the "City") subject to the City declaring the following lands as surplus:

**North of 140 Otter Street, Winnipeg, Man. shown outlined as "Subject City Pr operty" on Misc. Plan No. 13282/1 attached hereto,**

(hereinafter called the "Lands")

for the sum of $ 37,400.00 cash, and upon the following terms and conditions:

1. (1) Attached to this Offer is the Purchaser's certified cheque payable to "The City of Winnipeg" in the amount of $ 5,610.00, and represents an amount equal to fifteen (15%) percent of the purchase price which the Purchaser tenders by way of deposit, and which sum shall be applied to the purchase price if the sale is approved by the City's Standing Policy Committee on Property and Development and/or City Council (in the event that Council approval is required), hereinafter called the "Dat e of Approval". The Purchaser agrees to pay the balance of the purchase price, interest and adjustments on or before the date of closing.

(2) If the Purchaser fails to pay the balance of the purchase monies, interest and adjustments on or before the date of closing as in sub-clause (1) above provided, the City may, at its option, cancel the sale and retain the deposit as liquidated damages.

2. (1) The date of closing, vacant possession and adjustments shall be thirty (30) days following the date that Clause 9 and the completion of the registration of the Plan of Survey in Clause 13 (1) herein has been satisfied, or later as mutually agreed to.

(2) The Purchaser agrees to pay as an adjustment an amount equal to the total of such taxes, rates and charges which would have been levied or charged against the Lands as though the Lands had been entered on the assessment rolls of the City as privately owned and subject to taxation, which adjustment shall be calculated from the date of adjustments to and including the last day of the current taxation year.

(3) The Purchaser shall pay interest in lawful money of Canada on all monies remaining outstanding and payable to the City as of the date of adjustments, which interest shall be calculated at the rate per annum equivalent to the prime lending rate in force by the City's Banker at the date of adjustments plus one (1%) percent, computed from the date of adjustments to and including the date all such monies and interest as aforesaid have been fully paid to the City.

3. Goods and Services Tax

(1) The Purchaser agrees to pay to the City all Goods and Services Tax applicable on the sale of the Lands or, if the Purchaser is a registrant under the Goods and Services legislation, the Purchaser shall advise the City in writing of its registration number. The Goods and Services Tax is to be paid, or the registration

number provided, to the City on or before the date of closing or the date the balance of monies is paid to the City, whichever is the earlier.

(2) If the Purchaser fails to pay the Goods and Services Tax or fails to provide its registration number as prescribed in sub-clause (1) of this Clause, the Purchaser agrees that all of the Purchaser's rights and interests in respect of the Lands shall, at the City's sole discretion, be fully ended without notice or any formality and all monies paid to the City by the Purchaser shall be retained by the City free from every claim.

4. The Purchaser will obtain possession of the Lands at the Purchaser's own expense.

5. The Purchaser will accept Title to the Lands subject to all exceptions, reservations and encumbrances expressed or implied in the City's Title.

6. The sale of the Lands to the Purchaser shall be subject to the provisions of the By-laws of the City of Winnipeg and all amendments thereto. Furthermore, the Purchaser acknowledges and understands that its proposed use and development of the Lands may require applications for re-zoning, variances or conditional uses, and amendments to Plan Winnipeg, which applications and resulting land dedication charges (if any) are to be at the sole cost and responsibility of the Purchaser.

7. The Purchaser agrees that the City may register and maintain a caveat against the Lands to ensure the performance of the covenants on the part of the Purchaser herein set forth, and the Purchaser agrees to grant and does hereby grant to the City an interest in the Lands according to the tenor of this Offer.

8. Upon approval of the sale by the City, the Purchaser agrees to make application to the City Assessor (in form set out in Exhibit "A" attached) to have the Purchaser's name added to the Assessment Roll of the City as the Real Owner in respect of the Lands.

9. The Purchaser agrees that in the event the Purchaser, at its sole cost, conducts or causes to be conducted an Environmental Site Assessment of the Lands, it shall:

(1) ensure that all work done in connection with such Environmental Site Assessment is completed no later than ninety (90) days from the Date of Approval, and

(2) maintain the Lands in safe condition at all times during the conduct of any work done in pursuance of this Clause 9; and

(3) restore the Lands to the same condition as prior to its entering in or upon same in pursuance of this Clause 9; and

(4) indemnify and save harmless the City from and against all damages and claims arising out of or in any way attributable to the conduct of any such Environmental Site Assessment; and

(5) provide copies of any such Environmental Site Assessment of the said Lands to the City for its own use, at no cost to the City not later than ninety (90) days from the Date of Approval.

AND in the event it is determined as a result of said Environmental Site Assessment, that contamination levels exceed Provincial Environmental Standards for the intended use of the Lands and documentation to that effect is produced to the City within ninety (90) days following the Date of Approval, the City, at its sole option, shall be entitled to take remedial action to bring the contamination levels to within the Provincial Environmental Standards and complete the sale. If the City does elect to take such remedial action and complete the sale, it shall provide copies to the Purchaser of the remedial actions required by Manitoba Conservation.

If the City does not intend to remediate the Lands, it shall immediately provide written notice of same to the Purchaser and if the Purchaser desires to purchase the Lands notwithstanding that the City will not remediate the Lands, the Purchaser shall within seven (7) days of receipt of written notice from the City of the City's int ention not to remediate the Lands provide the City with written notice of the Purchaser's intention to complete the Purchase of the Lands. If the Purchaser does not within seven (7) days of receipt of written notice from the City of the City's intention not to remediate the Lands provide the City with the said written notice of the Purchaser's intention to complete the purchase, the sale shall be cancelled and the City shall return all monies paid in respect of the proposed sale by the Purchaser to that date, PROVIDED that the Purchaser shall have first satisfied all conditions of this Clause 9.

AND FURTHER if the City has not been advised of any non-compliance of the Lands to Provincial Environmental standards within 90 days from the Date of Approval, the Purchaser agrees to complete its purchase as herein contemplated and to indemnify the City against any and all claims arising from or in any way connected with the existence of contaminants of any kind at the Lands.

10 (1) The Purchaser acknowledges that the City is not providing any warranty as to the environmental condition of the Lands.

(2) The Purchaser agrees that it will rely solely upon its own investigations in determining the degree of contamination, if any, existing on and within the Lands and the extent of contamination, if any.

(3) The Purchaser shall indemnify and save harmless the City from and against all claims, costs and damages arising from or in any way connected with the existence of contaminants of any kind in or on the Lands.

(4) It is understood and agreed that the terms, conditions and covenants contained in this Clause 10 shall not merge but shall survive closing.

11. The Purchaser acknowledges and agrees that notwithstanding any other terms, conditions or provisions in this agreement that:

(1) The City has given no representations or warranties with respect to the Lands or with respect to the value thereof or with respect to the Purchaser's intended uses or development or redevelopment thereof or with respect to the environmental condition of the Lands;

(2) The Purchaser has inspected or investigated the Lands, the title thereto, the permitted encumbrances, any tenancies and all other matters material to the Purchase and the proposed use of the Lands and that it is relying solely upon its own independent inquiries and investigations and the advice of its own consultants and there are no representations, warranties, guarantees, conditions, collateral agreements, covenants and agreements except those expressly set forth herein;

(3) The Purchaser agrees that it is purchasing the Lands on an "as is", "where is" basis, and is purchasing the lands based entirely on its own examinations without any representation by or on behalf of the City or any agent of the City. The Purchaser acknowledges that it has relied entirely upon its own inspection and investigation with respect to quantity, quality and value of the Lands;

(4) Any information supplied to the Purchaser by the City or its agents or representatives is and was supplied without any representation or warranty, and that the responsibility for verification of any such information shall be the responsibility of the Purchaser; and

(5) The Lands are deemed to be taken by the Purchaser at the Purchaser's own risk with all faults and imperfections whatsoever. The Purchaser agrees with

the City that the application of "Buyer Beware" shall apply to the offer in the strictest meaning.

12. (1) The Purchaser agrees that the sale of the Lands shall be subject to any easement which may be required by a public utility, including, but not limited to the Manitoba Hydro, MTS Allstream Inc., Centra Gas, or The City of Winnipeg, for the maintenance of existing and future facilities together with the right to enter upon the Lands at any time, with or without equipment for said purposes and subject to the owner covenanting not to erect or cause to be erected upon the easement area any building or structure without the prior written consent of the public utility or The City of Winnipeg requiring such easement. The Purchaser shall assume any and all costs for any relocation of utility distribution facilities.

(2) The Purchaser to enter into agreements satisfactory to the said utilities or The City of Winnipeg.

(3) The Purchaser acknowledges that the City may grant the easements before the Transfer of Land issues.

13. In consideration of the sale of the Lands by the City to the Purchaser, the Purchaser covenants and agrees as follows:

(1) The Purchaser shall, at the Purchaser's sole cost, effort and expense, do all things as are necessary, including but not limited to causing to be prepared a Development Application Plan of Survey (DAPS) and such other documentation as may be required to ensure that the Lands to be conveyed by the City and the Purchaser's adjoining property legally described as: Special Plot Lot 14, Plan 23,262 contained in certificate of title #2289473, are consolidated so as to constitute one indivisible parcel. The Purchaser does hereby acknowledge that in complying with this obligation it may be required to arrange for the discharge and re-registration of existing encumbrances against the Purchaser's property described herein.

(2) This agreement shall run with the Lands and the Purchaser's adjoining property and shall bind the Purchaser, its successors and assigns and its successors in title.

(3) To pay the applicable Land Titles Office registration fees and Land Transfer Tax in respect thereto.

14. Time shall be of the essence of this Offer.

15. The Purchaser will not file any caveat or other encumbrance against the Lands before the transfer of the Lands to the Purchaser.

16. The word "Purchaser" shall have a plural meaning in the event that more than one party is making this offer, and the masculine shall mean the feminine or neuter as the case may be.

17. The Purchaser acknowledges and agrees that sale of the Lands by the City is subject to the approval of City Council or its delegated authority in declaring the Lands as surplus.

18. The Purchaser is hereby advised that soil conditions in Winnipeg are of the glacial till variety which are composed of Lacustrine Clays with Silt Intrusions. The Purchaser shall be responsible for any increased costs of development due to this random stratification.

19. No commission is payable by the City on the sale of the Lands.

The full, true and correct name of the Purchaser is as follows:

Saults & Pollard Real Estate Ltd. 1499 Buffalo Place R3T 1L7
Name (Please Print) Address

Purchaser's Registrat ion No. (G.S.T.)

IN WITNESS WHEREOF the Purchaser has signed this document in

Winnipeg, Manitoba, this 3rd day of June 2008

Witness

Authorized Signature

John Pollard - President
Name and Title of Authorized Signature (Please print)

Witness

Authorized Signature

Name and Title of Authorized Signature(Please print)

ACCEPTED this _____day of _____, A.D., 2008

THE CITY OF WINNIPEG

*Per:* _____

Director of Planning, Property and Development Department

Approved as to details:

Approved as to form:

Planning, Property and Development,

for City Solicitor/Manager of Legal Services

V:\barry\32-5929-otterspurline\SaultsPollardOtteroffer.doc

EXHIBIT "A"

*For information purposes only, not to be filled out with the Offer to Purchase*

**Real Owner Application**

To the City Assessor

_____ Roll No. _____
(Name of Municipality)

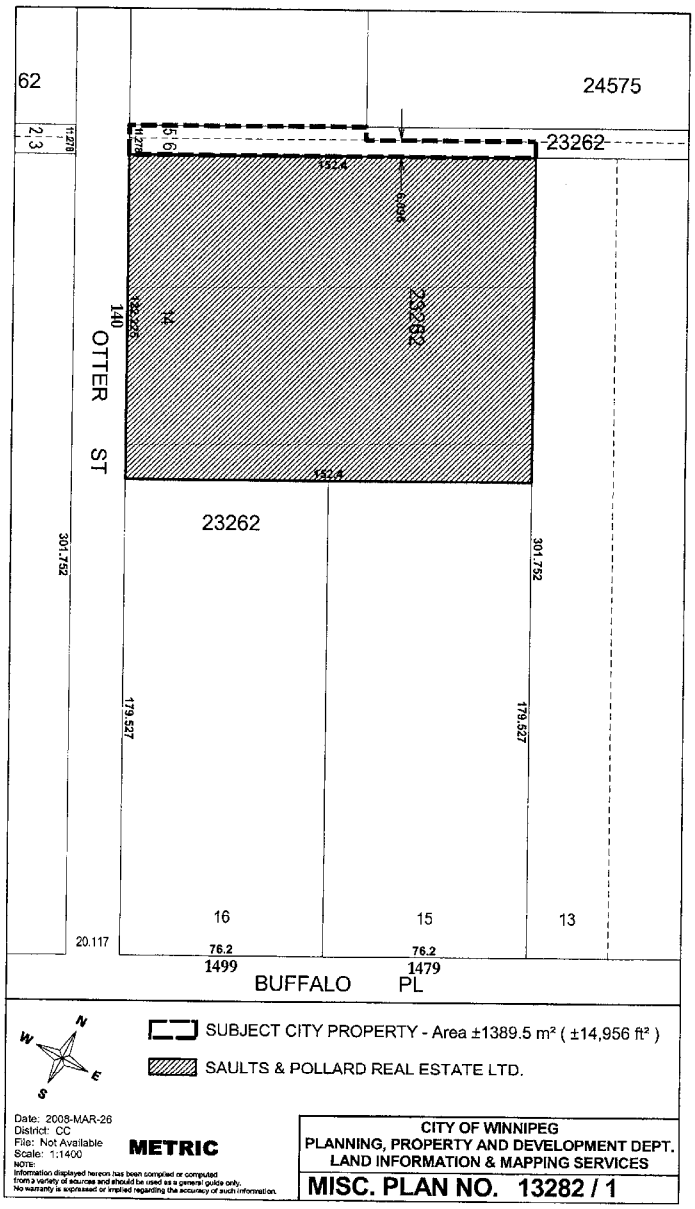
1. I/We_____
(Print Full Name)
request that my/our name(s) appear in the Assessment Roll of the City of Winnipeg in respect to the following property, pursuant to Section 12(1) of "The Municipal Assessment Act", Cap. M 226 S.M..
2. Description of Properties: (Give description of all property in respect of which you wish your name to appear).

| Part of Lot or Section | Lot or Section | Block or Township | Plan or Range | Interest in Property |
|---|---|---|---|---|
| | | | | |
| | | | | |
| | | | | |
| | | | | |

3. Mailing Address_____
4. Place of Residence_____
5. Name and Address of Registered Owner_____
(Print)
_____
(Print)
6. Description of building on property:
Dwellings _____
Other Buildings _____
7. Date of Purchase _____ 8. Purchase Price_____

Date: _____ 2008 _____
(Signature of Applicant)

Office of the City Assessor
The City of Winnipeg _____
(Signature of Registered Owner)


62
24575
23262
152.4
6.096
14
23262
140
OTTER ST
152.4
23262
301.752
301.752
179.527
179.527
16
15
13
20.117
76.2
1499
76.2
1479
BUFFALO PL
N
W
E
S
SUBJECT CITY PROPERTY - Area ±1389.5 m² ( ±14,956 ft² )
SAULTS & POLLARD REAL ESTATE LTD.
Date: 2008-MAR-26
District: CC
File: Not Available
Scale: 1:1400
METRIC
NOTE:
Information displayed hereon has been compiled or computed from a variety of sources and should be used as a general guide only.
No warranty is expressed or implied regarding the accuracy of such information.
CITY OF WINNIPEG
PLANNING, PROPERTY AND DEVELOPMENT DEPT.
LAND INFORMATION & MAPPING SERVICES
MISC. PLAN NO. 13282 / 1