From: Barry Henderson
Sent: Tuesday, September 29, 2009 12:35 PM
To: Gameiro, Carlos
Cc: MYO-Mayor; Swandel, Justin; O'Shaughnessy, Mike; Steeves, Gord; Pagtakhan, Mike; Fielding, Scott; Clement, Bill; Barry Henderson
Subject: Contract award for Bid Opportunity at the Executive Policy Committee being held on Sept 30 th 2009

Follow Up Flag: Follow up
Flag Status: Flagged

Dear Mayor and Executive Policy Committee Councilors,

During your meeting today on the subject of Bid opportunity # 570-2009 I am emailing to ask that you beware of our fax(copy below) to the City CFO regarding the consideration of our bid.
This email was received on September 11th and is still under review as acknowledged by fax on September 23rd by the office of the CFO.
In addition the Standing Policy Committee on Infrastructure Renewal and Public Works has submitted the Administrative Report on this contract award to your committee with out recommendation due to a tie
vote in the special meeting held on Sept 25th 2009.

We ask that your committee forward this report to Council without recommendation and ask Council to consider/vote on our Option Bid C as described below and in our fax below.

Our bid price under Option C is an □all in□ price for the cart purchase, delivery and administration of the program and the deliveries of future carts as required over the term of the contract.
We ask that in your discussion today on this contract recommendation for award that the full cost to the City for the cart portion on the contract be made clear. When these additional costs to the City
as outlined in the below fax are outlined and priced we are optimistic that our □all in □price would be the most cost effective program for the City over the 7 year term of the contract and possible extensions.

Thank you for taking the time to read this email and your understanding of our request.

Fax

To: THE CITY OF WINNIPEG
CHIEF FINANICIAL OFFICER

From: BARRY HENDERSON

Fax: 1 204 949 1174

Date: September 11, 20092009

Phone:

Pages: 2

Re: Bid opportunity # 570-2009

CC:

Subject: Bid opportunity # 570-2009

Dear Sir,

We are writing to request a further review of the results of bid opportunity 570-2009. I have been advised by Brent Kellett, Supervisor of Garbage collections that after the city□s Purchasing and Legal department□s review of the submission results their Department is required to prepare a report and recommendations to Council, based on the lowest bidder from either option A, manual collection and/or the lowest bidder for option B as this is the lowest bid received for between option B or C , for auto cart collection.

Based on the published results on the City□s web site the National Waste Services bid submission for option C with an annual total cost of $2,377,844.80, is only $17,946.60 higher than the lowest bid price received for option B. The National Waste Services bid price for option C is an □all in□ price for the cart delivery/collection program that includes the costs of the initial purchase and delivery of approximately 43,000 carts plus the cost of managing a cart inventory program to accommodate the future deliveries of carts to new residential locations over the life of the contract. The recommendation to Council related to the auto cart collection options should take into consideration the

additional costs that will be incurred by the City under option B. These costs include the preparation of a tender document for the procurement of carts and the subsequent evaluation of the bid submissions; the capital cost of the carts and the associated financing costs; initial cart delivery costs plus the cost of managing a cart inventory program to accommodate the future deliveries of carts to new residential locations over the life of the contract.

When the additional costs that will be incurred by the City under option B are taken into consideration we feel that the National Waste Services option C bid submission is the most attractive and cost effective option. We are prepared to make a presentation to the review committee prior to the preparation of the recommendation to Council. We look forward to your comments.

Barry Henderson, Municipal Contract Administrator

National Waste Services
540 Finley Avenue, Ajax, Ontario L1S 2E3

Visit our website at www.nwscanada.com