DOWNTOWN WINNIPEG BIZ			
2017 Year			
Revenue	**2016 Budget**	**2016 Projections**	**2017 Budget**
BIZ Levy	$ 2,462,359.00	$ 2,462,359.00	$ 2,758,958.00
Grants - City of Winnipeg	$ 402,341.00	$ 534,148.00	$ 606,469.00
Grants - Other	$ 16,568.00	$ 17,016.00	$ 6,627.00
Interest Revenue	$ 4,000.00	$ 11,239.00	$ 4,000.00
Projected Over/Underpayment from Prior Year	$ -	$ (30,016.00)	$ (5,000.00)
Sponsorship	$ 400,498.00	$ 454,388.00	$ 489,162.00
Other - Administration	$ 3,890.00	$ 6,800.00	$ 3,980.00
Other - All other departments	$ 780,904.00	$ 365,675.00	$ 477,285.00
Fundraising/Miscellaneous	$ 200,000.00	$ 200,000.00	$ 200,000.00
Transfer from Reserve Fund	$ -		
REVENUE TOTAL	**$ 4,270,560.00**	**$ 4,021,609.00**	**$ 4,541,481.00**
Expenses	**2016 Budget**	**2016 Projections**	**2017 Budget**
Bank/Ceridian Service Charges & Interest	$ 10,750.00	$ 13,500.00	$ 10,750.00
Board Development	$ -		$ -
Travel/Transporation/Parking	$ 29,134.00	$ 31,100.00	$ 21,374.00
Technical Support	$ 8,466.00	$ 10,200.00	$ 28,866.00
Meetings & Workshops	$ 16,150.00	$ 17,300.00	$ 16,150.00
Membership Dues and Licenses	$ 4,085.00	$ 5,500.00	$ 3,685.00
Miscellaneous costs	$ 11,182.00	$ 14,310.00	$ 7,114.00
Office maintenance and supplies	$ 41,980.00	$ 46,600.00	$ 44,450.00
Professional Fees/ Annual Audit	$ 8,200.00	$ 10,200.00	$ 8,200.00
Professional Development & Training	$ 6,700.00	$ 5,000.00	$ 6,700.00
Staffing & Benefits	$ 842,829.00	$ 851,465.00	$ 881,773.00
Storage/Rental Space	$ 87,000.00	$ 78,000.00	$ 133,467.00
Telephone & Web/Email Hosting	$ 17,300.00	$ 19,500.00	$ 17,800.00
Administration Total	**$ 1,083,776.00**	**$ 1,102,675.00**	**$ 1,180,329.00**
Business Development Grant	$ 75,000.00	$ 75,000.00	$ 75,000.00
Storefront Improvement Grant	$ -	$ -	$ -
Change for the Better/CEO Sleepout	$ 200,000.00	$ 218,000.00	$ 228,000.00
Safety Improvement Grant	$ -	$ -	$ -
Business Incentives Total	**$ 275,000.00**	**$ 293,000.00**	**$ 303,000.00**
Advertising, Promotions & Publications	$ 160,640.00	$ 131,445.00	$ 115,140.00
Banners, Signs & Maintenance	$ 7,612.00	$ 7,612.00	$ 7,612.00
Miscellaneous	$ -	$ -	$ -
Strategic planning and Special projects	$ 262,000.00	$ 70,632.00	$ 340,127.00
Events	$ 383,609.00	$ 339,365.00	$ 363,609.00
Transportation, Parking, and Transit	$ 24,500.00	$ 15,705.00	$ 40,500.00
Safety and CHAT Staffing and Benefits	$ 915,762.00	$ 939,000.00	$ 1,052,883.00
Website / Social Media	$ 10,500.00	$ 6,687.00	$ 10,500.00
Marketing & Promotion Total	**$ 1,764,623.00**	**$ 1,510,446.00**	**$ 1,930,371.00**
Enhanced Streetscape Renewal	$ -		
Equipment & Supplies Rental	$ 45,000.00	$ 45,000.00	$ 45,000.00
Holiday Décor	$ 10,000.00	$ -	$ -
Mtce Supplies/fuel/meetings/repairs/etc	$ 103,075.00	$ 88,199.00	$ 90,600.00
Graffiti Removal	$ 6,000.00	$ 6,500.00	$ 6,000.00
Landscaping	$ 50,800.00	$ 46,172.00	$ 60,300.00
Murals/ Art Programs	$ 29,673.00	$ -	$ -
Safety Programs/uniforms/supplies/meetings/etc.	$ 197,900.00	$ 174,381.00	$ 203,472.00
Street Furnishings - Bike Racks, kiosks, benches	$ 83,300.00	$ 58,883.00	$ 116,850.00
Maintenance Staffing and Benefits	$ 611,413.00	$ 584,031.00	$ 591,559.00
Street Lighting (other lighting)	$ -	$ -	$ -
Other Initiatives and Miscellaneous	$ -	$ -	$ -
Physical Enhancements & Maintenance Total	**$ 1,137,161.00**	**$ 1,003,166.00**	**$ 1,113,781.00**
Contingency Fund -Over/Under allocation			
Capital Reserve Fund	$ 10,000.00	$ 10,000.00	$ 14,000.00
Other Total	**$ 10,000.00**	**$ 10,000.00**	**$ 14,000.00**
EXPENSE TOTAL	**$ 4,270,560.00**	**$ 3,919,287.00**	**$ 4,541,481.00**
NET INCOME (LOSS)	**$ -**	**$ 102,322.00**	**$ -**