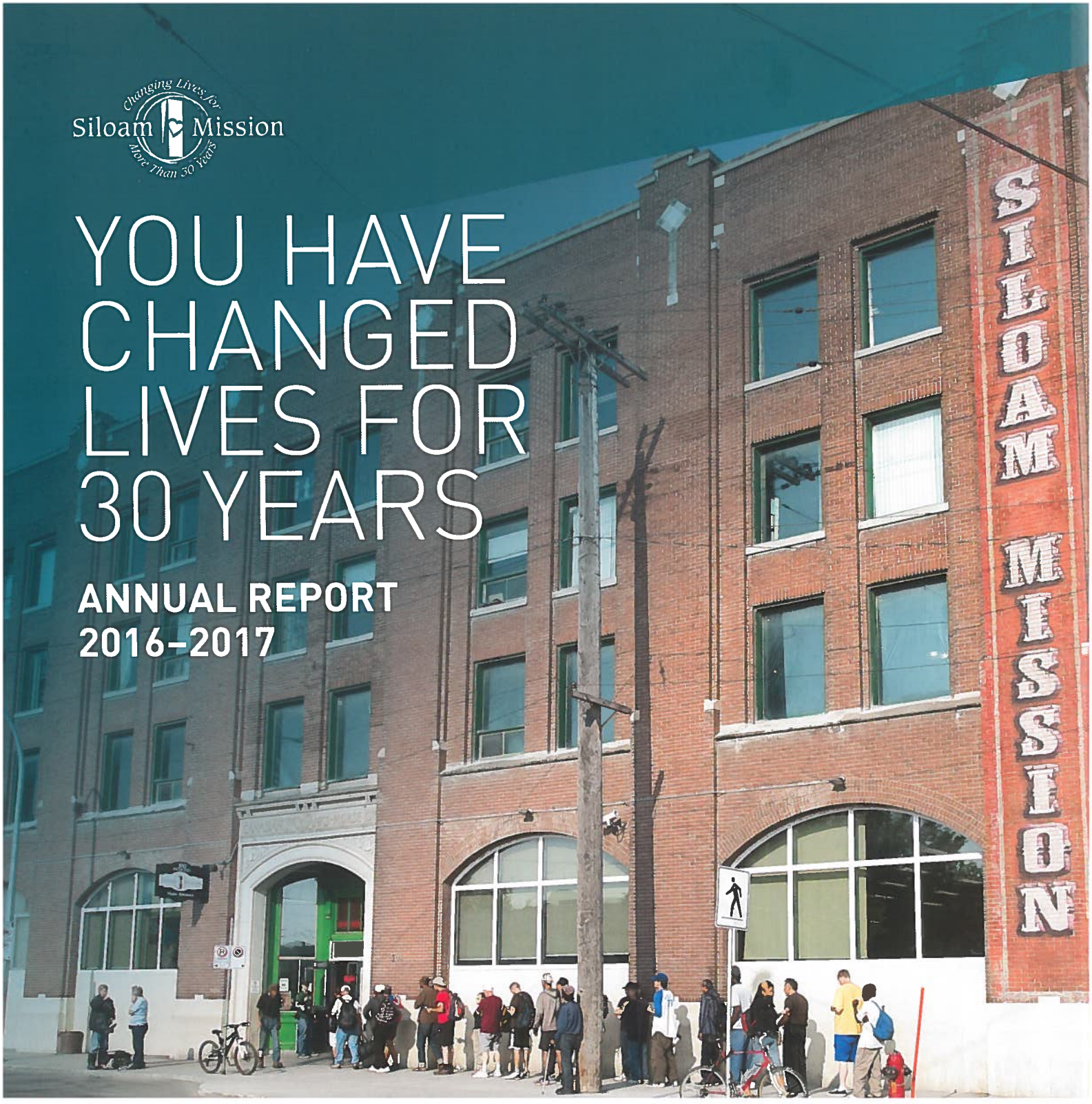
Siloam Mission

Changing Lives for More Than 30 Years

YOU HAVE CHANGED LIVES FOR 30 YEARS

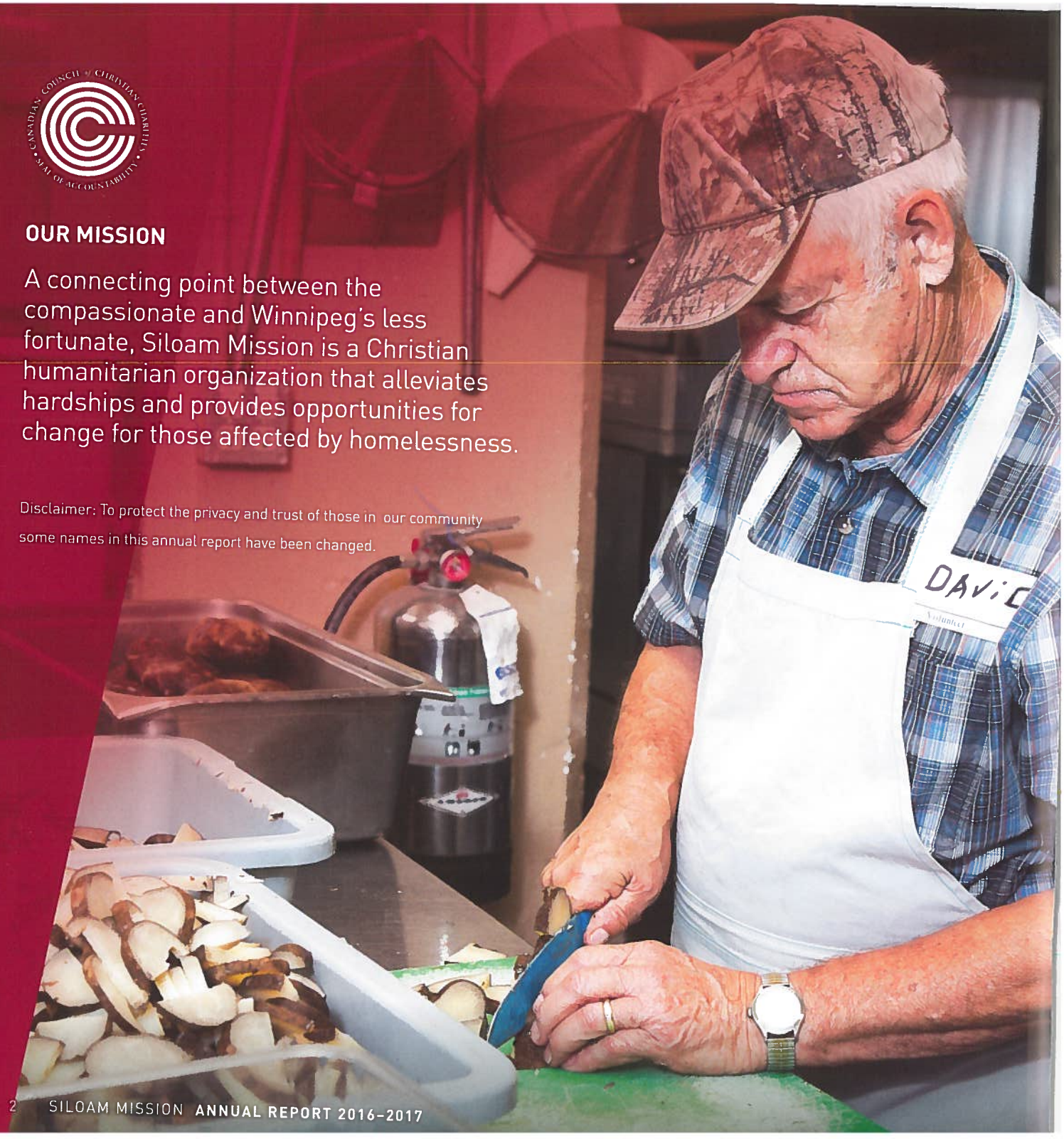
ANNUAL REPORT 2016–2017



OUR MISSION

A connecting point between the compassionate and Winnipeg's less fortunate, Siloam Mission is a Christian humanitarian organization that alleviates hardships and provides opportunities for change for those affected by homelessness.

Disclaimer: To protect the privacy and trust of those in our community some names in this annual report have been changed.



YOUR COMPASSION HAS CHANGED THOUSANDS OF LIVES

Because of you, we celebrated 30 years of serving Winnipeg's less fortunate this year. That's 30 years of generous Manitobans volunteering their time, ideas and resources to help the vulnerable in our city have a chance to build a better tomorrow.

It's a bittersweet anniversary.

Our hope is that the services of Siloam Mission wouldn't be needed anymore. At the same time, we rejoice every time we are able to provide a hand up to men, women and youth so they can rebuild their lives and move forward.

You've made the last 30 years something to celebrate.

Because of your generosity, a tiny soup kitchen on Main Street has grown into a full service provider for people experiencing poverty and homelessness – from employment training and transition services to health care and housing.

You have changed the lives of thousands of men and women over the years. And I want to invite you to join us as we move forward.

Thanks to generosity of Manitobans we continued to be on solid financial footing.

Because of your support, we began with an expansion of the drop-in that seats more than 400 people. This means our community will no longer have to line up outside to wait for a meal – be it plus or minus 40 degree weather.

Now we are stepping out in faith to start the second phase, which will provide an additional 50 shelter beds, recovery beds for the health centre and space for mental health and employment services.

All of this, because of you.

This annual report is for you – to show you what you have already achieved, and to cast a vision for what is yet to come.

We are so thankful for your compassion and generosity. Thank you for caring for vulnerable men and women in our city.

Jim Bell, CEO
Chair

Riley Coulter, Board





A BRIEF HISTORY OF CHANGING LIVES

Since 1987, your support has provided hope to Winnipeg's poor and homeless community. Here's a short overview of what your investment has achieved.



1987

Suk Woon Lee, a former penitentiary inmate and member of the Korean Nazarene congregation, establishes Siloam Mission at 695 Main Street and offers meals and counseling services.



1990

As demand for services grows, Siloam purchases the building at 707 Main Street.



1999

Siloam is forced to close its doors when the City of Winnipeg expropriates the soup kitchen's property before the 1999 Pan Am Games to make way for Neeginan Park.



2000

Siloam re-opens as a drop-in centre at 564 Main Street, but by December the organization has run out of funds. Dedicated volunteers keep the doors open five days a week to offer hot meals, coffee and clothing.



2011

Siloam purchases The Madison in Wolseley with the help of all three levels of government and begins renovating it to provide supportive housing. It has been home to 85 men and women every year since. Transition Services launches to help guests move forward in their lives through goal setting, weekly meetings, supports and accountability.



2012

Siloam begins offering its Spiritual Care program, connecting guests to faith congregations where they feel comfortable, hosting weekly worship services and organizing memorial services for guests who have lost loved ones.



2014

The Exit Up! Program launches to provide housing, training and life-skills development for Indigenous youth aged 18–25 who are leaving care.



2005

Siloam moves from Main Street into the newly renovated four-storey facility at 300 Princess Street – an answer to prayer to meet the growing needs of the community.



2006

Siloam launches its employment-training program to help people enter the workforce again.



2007

In June, Hannah's Place Emergency Shelter opens its doors to provide overnight shelter to 110 men and women. It's been full every night since.

In August, Siloam opens the Saul Sair Health Centre to address the complex health needs of Winnipeg's inner city.



2010

The Longtin Resource Centre is dedicated to provide art therapy.



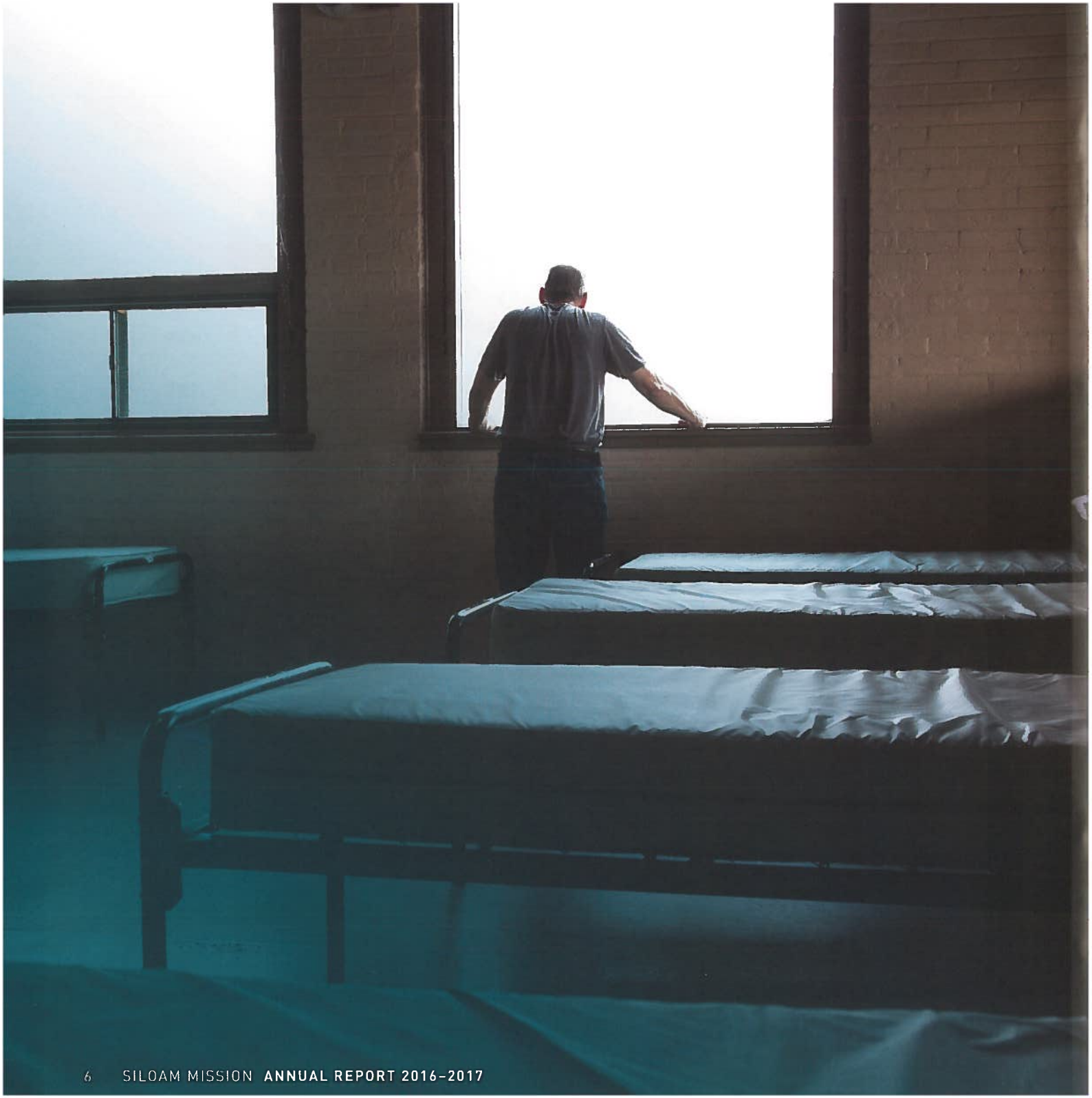
2016

Siloam moves 103 people into housing, assists 234 people in getting ID and helps 211 people receive income supports.



2017

Siloam opens a new dining room behind its current building, the first step of a major expansion that makes room for 400 community members. The second phase will create more than 50 additional shelter beds with a separate shelter area for up to 33 women, an expanded health centre, a new mental health area and a centre for transition and employment services.



YOU'VE GIVEN SAFE SHELTER FOR THE NIGHT.

The men and women seeking refuge in our overnight shelter face a moment of crisis when they show up at the door.

With no one else to turn to – and nowhere else to go – we are often the last line of defense for someone who would otherwise spend the night outside.

Hannah's Place Emergency Shelter provides a temporary home for 110 men and women every night.

Our Transition Services team works with community members who use our shelter to help them transition out of their moment of crisis, move forward and reach their full potential.



BECAUSE OF YOU

931
UNIQUE SHELTER STAYS*

309
MEN STAYED IN THE SHELTER

122
WOMEN STAYED IN THE SHELTER

*The shelter is full every night. Unique stays are measured by the time a guest stays in the shelter. The majority of the 431 men and women who use the shelter spend between 10 days to 3 months in the shelter.



"I used to be on the street basically working, drinking and blacking out. I came to Siloam for meals and stayed in the shelter off and on. I would keep relapsing, round and round for a few years. I've got a place now and supports when I need them. Siloam guided me in the right direction."

—Kevin, who now visits Siloam Mission to participate in the art program

YOU'VE BUILT A COMMUNITY THAT HELPS EACH OTHER.

The drop-in centre at Siloam Mission is a big living room where everyone who walks through our doors gets a cheery hello and a hot cup of coffee.

It is here, over a nutritious warm meal, that we learn the stories of the men and women who rely on our services. From here we refer them to our different programs, be it employment training, healthcare or help with housing.

But beyond nourishment for the body, the drop-in community provides food for the soul. It provides a family for those who need a listening ear, and a shelter from the elements for those weathering a storm of their own.

Over the past year, more groups have committed to preparing and serving a meal than ever before. And more businesses are coming on board every day to donate foods and other urgently needed items.

Our newly opened drop-in centre at 303 Stanley Avenue doubled our previous kitchen space and will increase our capacity to prepare and serve meals. Plus, it provides a much bigger space for our volunteers to serve.

You have served one meal for every minute of the year.

BECAUSE OF YOU



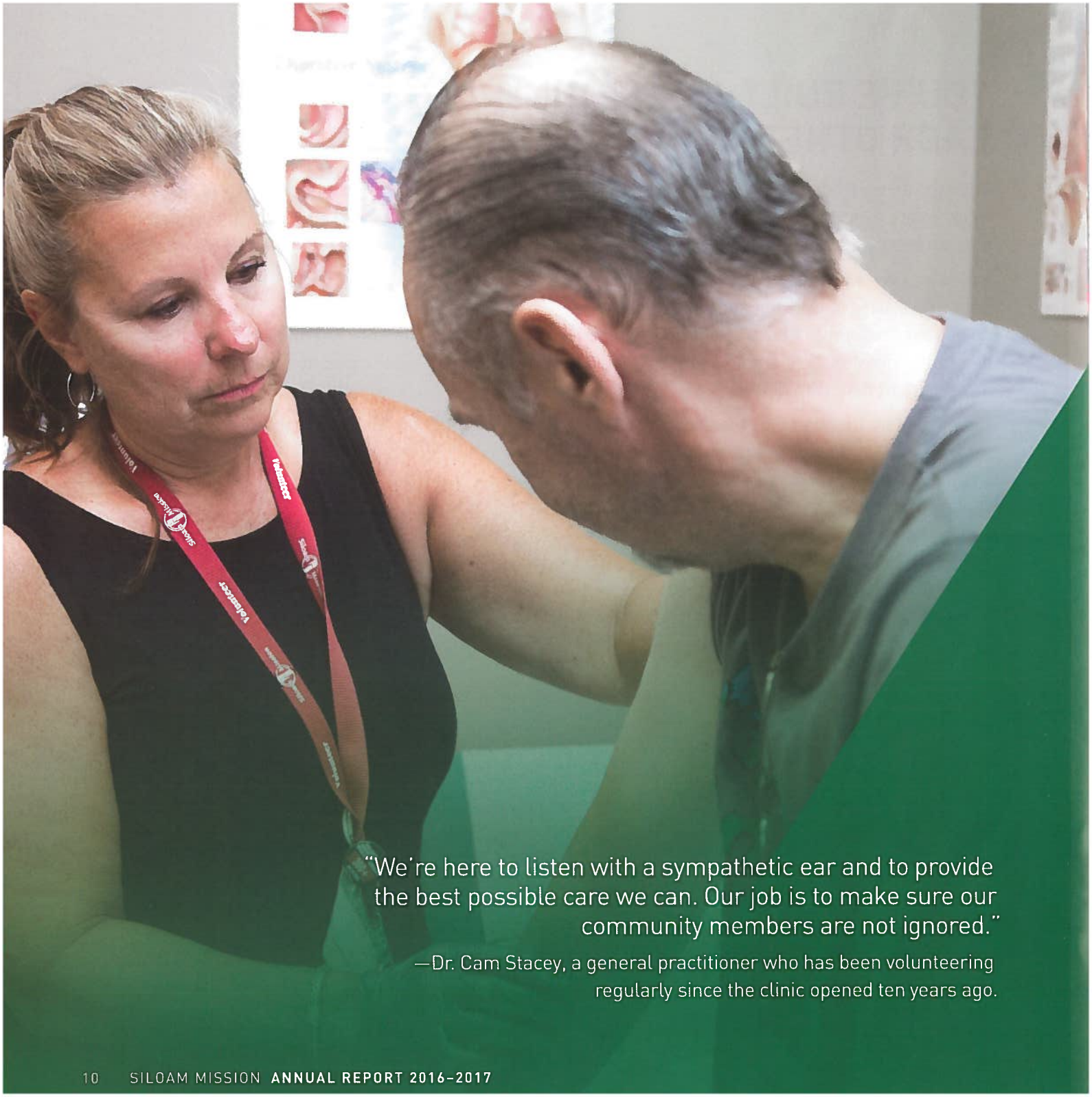
1+ MILLION
CUPS OF COFFEE SERVED



515,140
MEALS SERVED



10,774
BAGGED LUNCHES PROVIDED



"We're here to listen with a sympathetic ear and to provide the best possible care we can. Our job is to make sure our community members are not ignored."

—Dr. Cam Stacey, a general practitioner who has been volunteering regularly since the clinic opened ten years ago.

YOU'VE PROVIDED HEALTHCARE AND MENDED WOUNDS.

When you're living on the streets, your health is your most important asset.

Good health is crucial to gaining self-confidence, finding a job, finding housing and staying housed.

Our Saul Sair Health Centre provides head-to-toe health care for guests of Siloam Mission.

From everyday care for wounds, heat stroke and fever to the maintenance of a chronic disease like diabetes, the health centre attends to thousands of visits every year.

Since its inception 10 years ago, the clinic has grown to offer optometry, podiatry, dental services and allied health such as chiropractic care, physiotherapy, massage therapy, along with health and wellness care through our on-site gym.

Staffed by volunteer medical professionals, the focus is to keep clients out of hospital emergency rooms and integrate their care with the other services Siloam Mission offers.

In the last year, the health centre hosted students from five post-secondary schools for their practicum placement.

A planned expansion will see the health centre add recovery beds, shower facilities and more room for physical and massage therapy.

Every visit in our health centre that replaces an emergency room visit saves the Manitoba government $618.

BECAUSE OF YOU



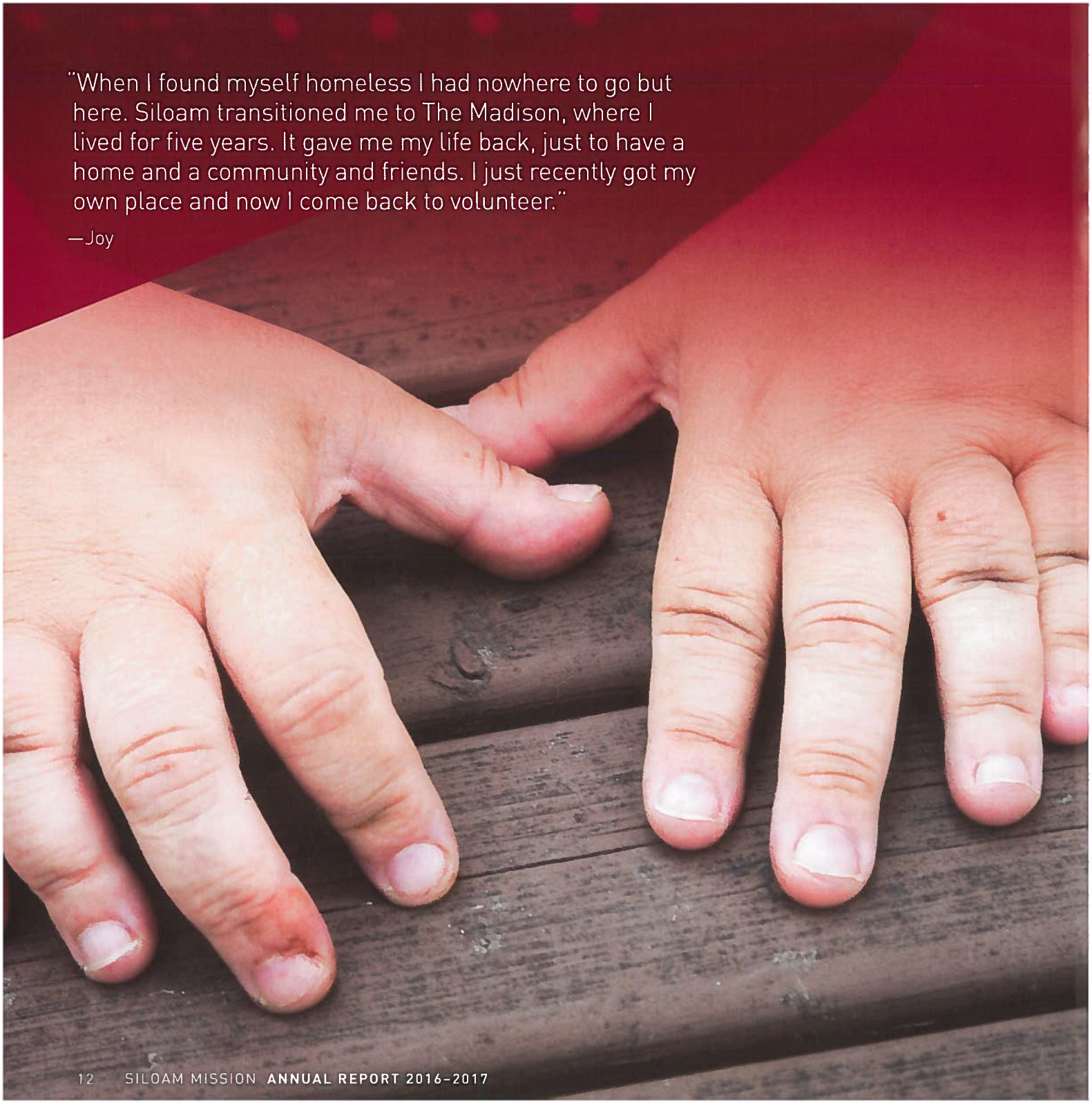
22,930
HEALTH-RELATED ITEMS DISTRIBUTED



3,645
VISITS TO VOLUNTEER HEALTH CARE PROVIDERS



132
VOLUNTEER HEALTHCARE PROVIDERS


"When I found myself homeless I had nowhere to go but here. Siloam transitioned me to The Madison, where I lived for five years. It gave me my life back, just to have a home and a community and friends. I just recently got my own place and now I come back to volunteer."
—Joy

YOU'VE HELPED PEOPLE EXIT HOMELESSNESS.

Finding a home and staying housed are two of the biggest challenges for any person using our services.

That's where the Transition Services team gets to work, investing much of their time and resources in helping people successfully exit out of homelessness.

The team focuses on two main priorities: working with people who have used Siloam's shelter for an extended time, and providing supports for clients who have moved into housing.

Along with Transition Services, our Spiritual Care program connects people with faith congregations they feel comfortable with to meet their spiritual needs.

Like all of us, clients who have moved on continue to have ups and downs along their journey. Your ongoing support helps the Transition Services team be there for the downs while working to create more ups.

A SNAPSHOT OF TRANSITION SERVICES CLIENTS:

- 75% are men
- 37% are indigenous
- 63% struggle with mental health concerns
- 21% have a physical disability
- 29% have a cognitive impairment
- 48% struggle with additions

BECAUSE OF YOU



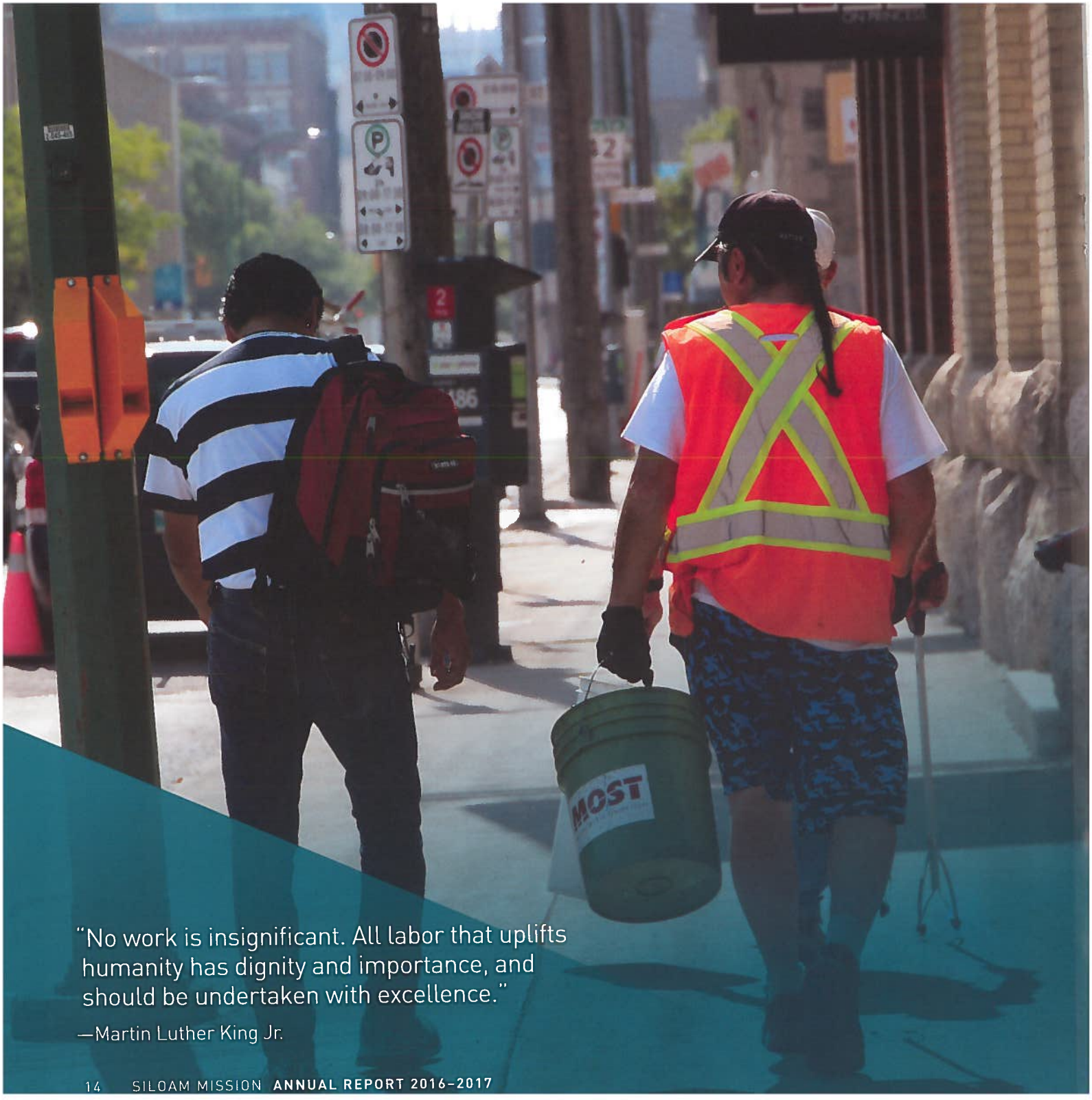
199
CLIENTS ENROLLED IN TRANSITION SERVICES



432
NEW CLIENT APPLICATIONS FOR SUPPORT RECEIVED



111
MEN AND WOMEN FOUND HOUSING



"No work is insignificant. All labor that uplifts humanity has dignity and importance, and should be undertaken with excellence."

—Martin Luther King Jr.

YOU'VE GIVEN A JOB TO SOMEONE WHO NEEDED IT.

Having a job is about more than just getting paid. It also creates dignity, builds a healthy self-esteem and provides purpose.

A reliable job can be the difference between living on the streets and having a place of your own.

But finding employment can be almost impossible for people living on the streets.

Our two employment training programs – MOST and Building Futures – prepare men and women to enter the workforce while gaining new skills and earning a fair wage.

This year participants of the MOST (Mission: Off the Streets Team) kept the sidewalks in Winnipeg's downtown clean in the summer and free of ice in the winter – a much appreciated contribution to the community.

Participants who perform well on the team become candidates for Building Futures, where they prepare for the workforce through vocational training, computer training, resume building and interview skills.

BECAUSE OF YOU



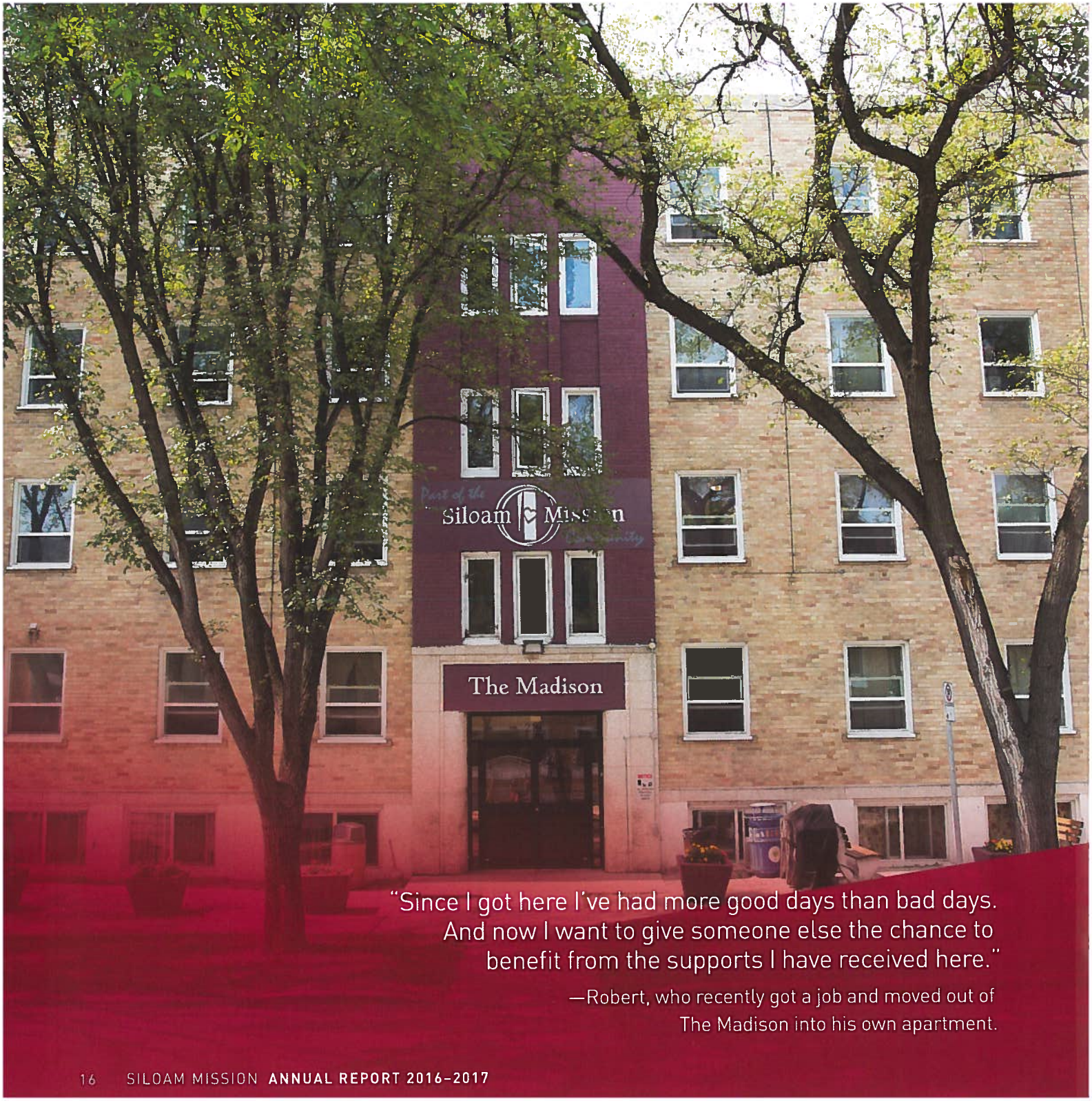
101
PARTICIPANTS EMPLOYED



1,309
KILOMETRES OF SIDEWALK CLEANED



1,570
BAGS OF GARBAGE COLLECTED



"Since I got here I've had more good days than bad days. And now I want to give someone else the chance to benefit from the supports I have received here."

—Robert, who recently got a job and moved out of The Madison into his own apartment.

YOU'VE PROVIDED A HOME FOR SOMEONE WHO NEEDED A SECOND CHANCE.

A home is more than just four walls and a roof. It's a feeling of belonging, safety and comfort – a little corner of the world to call your own.

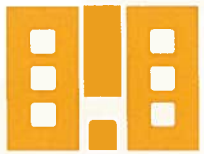
The Madison provides recovery-based housing for men and women who are rebuilding their lives and moving forward.

Some stay here for a while; others use it as a stepping stone – but all of them proudly call it "home."

Volunteers provide a community of support, while residents encourage each other and work together to maintain their home and volunteer in the Wolseley community.

Residents also include Indigenous youth aging out of the care of Child and Family Services and moving through our Exit Up! program designed to help them live independently with success.

BECAUSE OF YOU



147
MEN AND WOMEN CALLED THE MADISON HOME



1,408
VOLUNTEER HOURS PROVIDED BY RESIDENTS



32
RESIDENTS HELPED BEAUTIFY THE WOLSELEY NEIGHBOURHOOD


SOCKS
Mittens
Toothbrushes

YOU'VE INSPIRED A NEW GENERATION TO MAKE CHANGE.

When you connect with someone who is different than you, you find a different set of strengths and weaknesses than your own.

And while your strength can bolster their weakness, you will also find yourself strengthened by the people you serve.

That's the core message our community education coordinator John Janzen takes to thousands of students across Manitoba every year.

By creating connections between diverse groups of people and bringing students to Siloam Mission for an immersive learning experience, the community education program challenges young people to think differently about poverty.

This year we partnered with the Louis Riel School Division to host a citizenship symposium called Youth For Riel Change. Thousands of students across the province engaged in a variety of activities geared toward awareness – from volunteering to participating in debates about social issues.

BECAUSE OF YOU



4,970
STUDENTS ENGAGED IN SCHOOL PRESENTATIONS

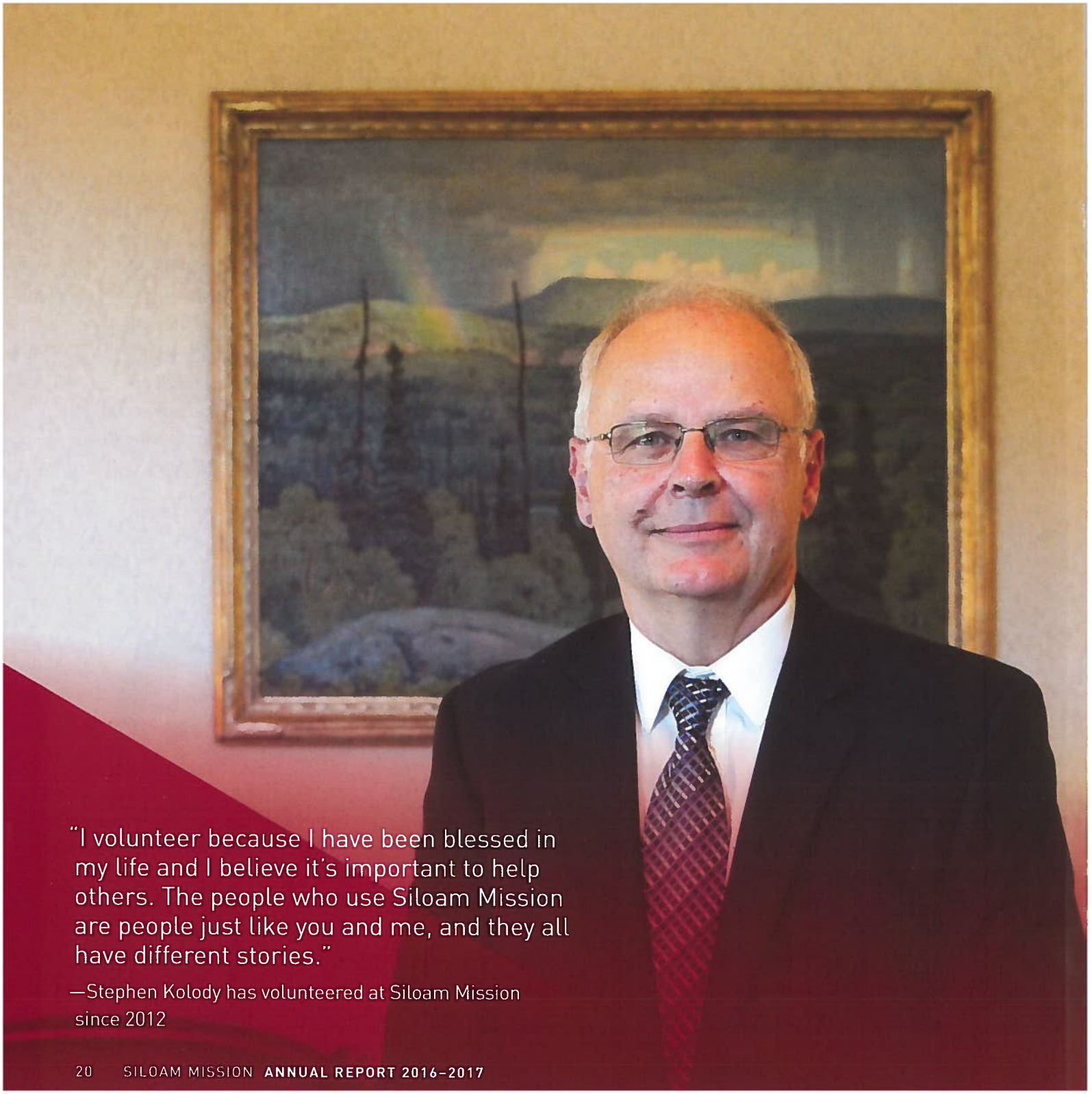


1,621
STUDENTS TOURED SILOAM MISSION



40
SCHOOLS AND

15,000
STUDENTS PARTICIPATED IN YOUTH FOR RIEL CHANGE DAY



"I volunteer because I have been blessed in my life and I believe it's important to help others. The people who use Siloam Mission are people just like you and me, and they all have different stories."

—Stephen Kolody has volunteered at Siloam Mission since 2012

YOUR VOLUNTEERISM HAS BEEN THE LIFEBLOOD OF OUR COMMUNITY.

It's been said everyone has two hands for a reason – one for helping yourself, and the other for helping others.

Last year more than 8,000 generous Manitobans volunteered their time, resources and skills to lend a hand up to an inner-city neighbour in need.

From sorting clothes and prepping food in the kitchen, to making thank you phone calls to donors and helping with administrative duties, volunteers truly are the lifeblood of Siloam Mission.

Not only do they help with providing vital programs and services, but they create a caring community for the people using our services.

If you are one of the thousands of Manitobans who volunteer to serve our community, we thank you from the bottom of our hearts.

BECAUSE OF YOU



8,054
INDIVIDUALS VOLUNTEERED



522
GROUPS VOLUNTEERED



86,869
VOLUNTEER HOURS, THE EQUIVALENT OF 42-FULL TIME POSITIONS



"I have watched Siloam Mission grow from a small soup kitchen to an organization providing dental and medical attention, transitional housing and job training. I am honoured to be a partner and watch miracles happen. **This has been the greatest return on any investment I have ever made!**"

—Shona Goulden-Scappaticci and her husband John are faithful supporters and volunteers. Their business, Realty Executives First Choice, is a Partner for Dignity in our Sponsor The Meal program.

YOUR GENEROSITY IS CHANGING LIVES – EVERY DAY.

Known as the most generous province in Canada, Manitoba continues to amaze us year after year.

While we continue to fundraise, thanks to you we have the confidence to significantly expand our services next year.

It is only because of your generosity that we know we can dramatically decrease the number of people who are on the streets in the years to come.

By investing in housing and jobs, coupled with progressive services that help people address the root causes of their situation, we have a bold vision to help more people exit homelessness than ever before.

Thank you for investing in the dreams of the men and women who rely on us in a time of great need. Without you, our city would be a much darker place.




Manitoba's New Government
Better Together
Manitoba

BECAUSE OF YOU WE CAN MAKE ROOM.

Over the last year we have been hard at work turning a vision for more services that help people transition out of homelessness into a reality.

The MAKE ROOM capital campaign will fund a major expansion of our programing space and services, including the current construction of a new dining hall at 303 Stanley Avenue.

The new dining room, just behind our main building on 300 Princess Street, will seat more than 400 people for a meal and has room for more than 100 people to line up inside. That means this winter, nobody will have to line up outside in the frigid temperatures to get a warm meal.

We are about to break ground on the second phase – a two-storey link between the two buildings. The new space will add 50+ emergency shelter beds, including a private shelter for up to 33 women.

It will also be home to an expanded health centre, new mental health centre and a new Progressive Services centre that includes transition and employment services to help people move forward.

The federal and provincial governments recently invested $3 million *each* to help us get there. We are stepping out in faith and trusting in the generosity of Manitobans when we officially launch the public campaign in 2018.

The fundraising goal for the campaign is $17 million, with current contributions and commitments at $12.6 million.

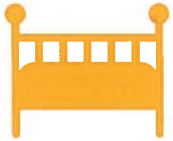
BECAUSE OF YOU



50,000
SQUARE FOOT OF ADDITIONAL PROGRAM SPACE



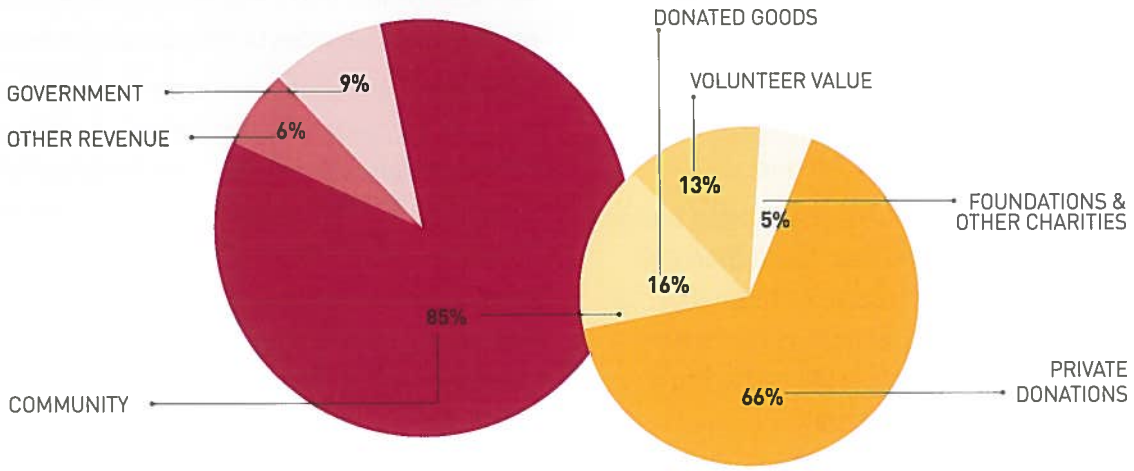
400
NEW SEATS FOR A WARM MEAL



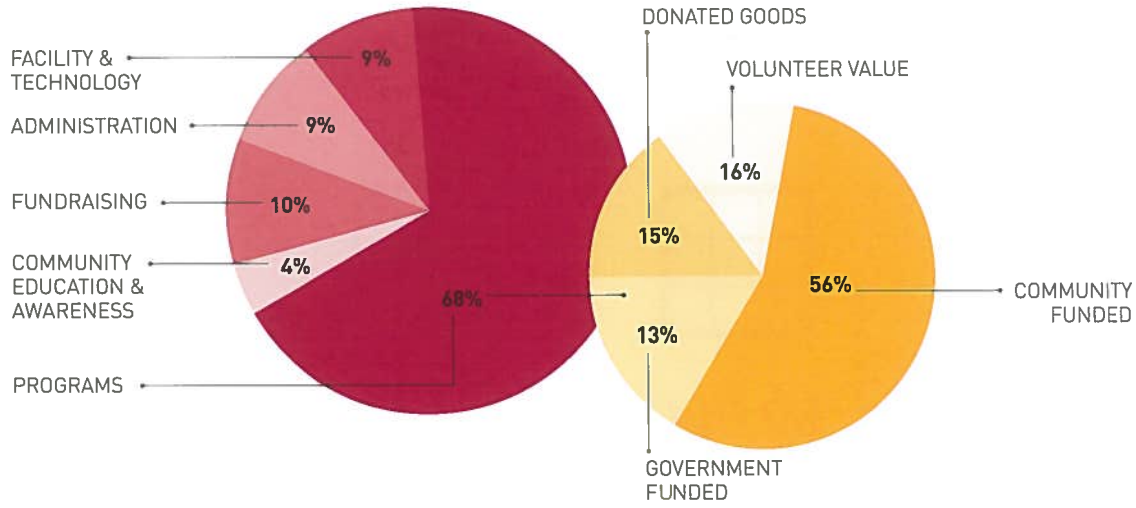
50+
NEW EMERGENCY SHELTER BEDS

FINANCIAL OPERATING SUMMARY MAY 1, 2016 – APRIL 30, 2017

RESOURCES 2016-2017



EXPENSES 2016-2017



RESOURCES	2016–2017
MONETARY	
Community support	6,104,769
Government support	974,048
Foundation support	446,990
Private fee for service, sales and rentals	611,205
Interest and sundry	72,338
NON MONETARY	
Gifts in kind	320,818
Donated goods	1,122,256
Volunteer value	1,181,904
TOTAL RESOURCES	**10,834,328**

EXPENSES	2016–2017
MONETARY	
Programs	4,672,015
Community education and awareness	434,635
Fundraising	1,081,840
Administration	975,858
Facility and Technology	912,394
NON MONETARY	
Gifts in kind	320,818
Donated Goods	1,122,256
Volunteer Value	1,181,904
TOTAL EXPENSES	**10,701,720**
EXCESS REVENUE OVER EXPENSES	**132,608**

1] The value of donated goods is determined based on the volume of donated goods utilized during the year and their estimated market value.

2] Volunteer value is determined based on contributed hours recorded and hourly rates. During the year volunteers contributed 85,532 hours; regular volunteer hours of 83,237 have been valued at $13.00/hour and professional volunteer hours of 2,295 have been valued at $30.00/hour.

Audited financial statements available at www.siloam.ca

YOUR COMPASSION MADE HOPE POSSIBLE.

Thank you to the thousands of people who have shared their time and resources with Winnipeg's vulnerable – and thank you to the thousands of people who prefer to remain anonymous!

INDIVIDUALS $1,000 & UP

Austin Abas
Shelley & Neal Anderson
Peter Anderson
Judy Andres
Robert & Joy Antenbring
Geraldine Aplin
Jeffrey & Sarah Appelt
Guy Arbez
Glenn & Annie Asham
Chelsea Ashton
Gail Asper & Michael Paterson
Clifford & Linda Bakowski
Cordell Barker
Jason Barnabe
Sean & Kristine Barnes
John & Jana Baron
Dorothea Bater
Diane Bauer
Clarence & Beverley Baum
Maxine Beatty
Dan Beaulieu
Dianne Beaven
Ingeborg Behrendt
David & Shirley Bell
Brent Bellamy
Lauraine DeMare & Marcel Bérard
Linda & Greg Berscheid
Verna Bewsky
Gilles B
Vernon & Jane Blyth
Harley Boles
Henry & Anita Borger
Cyril & Elaine Borthistle
Romko Bosma
Kenneth Boyak
Irvin Braun
Ken & Laura Braun
Jonathon Braun
Anthony John Breen
Gerald Brennan
Ransom Slack & C. Jean Britton
Virginia Brousseau
Richard Brownscombe
Mark & CariLyn Buller
Phil & Rachelle Buller
Patricia Calnek
Bruce & Lesley Campbell
ADr.ian & Maylene Cancilla
Bruce & Elizabeth Catchpole
Ashton Chabot
Elsie Cheyne
Ken Chezick
Stephen Chipman
David Christianson
Merven & Nancy Chuback
Shirley Clubine
Blaine & Catherine Coates
Irena Cohen
Brent & Janet Conrad
Thomas & Susie Conrad
Marlyn Cook
John Corp
Donald Courcelles & Cheryl Kennedy-Courcelles
Dennis & Louise Cowan
Charles & Judith Cross
Paul & Susan Cunningham
Jacqueline Dacquay
Dr. Catherine Dale
In Memory of Andy & Anne Davis
Doris Davison
Jacquelyn Dawson
Frank & Agnes DeFehr
Bonnie Sinnock & Dominic DiMarco
Trudy& Gordon Doerksen
Sara Dunsmore
Barbara Dyck
Jeff Dyck
Robyn & Jesse Dyck
Aristidis Economou
Russ & Edna Edwards
Gary & Judy Edwards
Dr. Nozahy Elbardisy
Shirley Eng
Ernest Epp
Glen Erb
Doug Eyolfson
Vanessa Falk
Carl Fast
Doug Fawcett
Therese Fawcett

Shirleyjean Feasey
Murray & Heather Fehler
Cornelius Fehr
James Fiebelkorn
Alfred Fillion
Maureen Flaherty
David Forsyth
Bertha Friesen
Cornell & Karen Friesen
Eileen Friesen
John & Helen Friesen
Wes Friesen
Orville & April Friesen
Ben Friesen
Jurgen & Emily Friesen
Glenn & Marilyn Friesen
Kurt & Audrey Friesen
Graham & Kristy Friesen
Guy Frobisher
Rodney Froese
Matt Frost &
Michelle Davidson
Jenni Lee Funk
Laurel Gardiner
Robert Gaundroue
Michel & Connie Gauthier
Dwight Gelhorn
Dora Gervais
Rudy & Cheryl Giesbrecht
Julie Giesbrecht
Frank & Kathryn Giesbrecht
Mr. & Mrs. Manfred Glor
George & Evelyne Goertzen
Gary & Karen Goossen
Christine Goytan
Carol Graham
Juliette Granger
Sean Gray
Mark Gray
Wilfred & Marlene
Rita Green
Edward & Jane Griffith
Hilary Grocott
Gerry Groening
Antonio Guerreiro
Riley & Alia Gurr
Phillip & Tricia Guse
William Hall
Ronald & Florence Hamel
Harold & Helen Hamm
Donna Handford
David Hannon
Peter Harder
Art & Anne Harder
Doug & Jan Harvey
Carol Harvey
Elizabeth Ruth Hastings
Brian Hastings
Eleanor Marian Haworth
Worth & Rhue Hayden
Jenette Hayward
John & Heather Helston
Tim Hiebert &
Kendiss Olafson
Wayne Hildebrand
Weldon Hildebrandt
Sharron Hoskins
Mr. Ian Houston
Douglas & Elnora Houston
Darlene Howard
Susan Jacobsen
Margaretha Janssen
Arnold & Nikki Janz
Ed Janzen
Russ & Tricia Janzen
Anne Marie Jebamani
Richard Jobse
Barbara Jones
Beverley Joyce
Fern Karlicki
William Keith
Jonathan & Lindsay Kell
Connie-Lee Kemp
Clara Keough
Donald Kerr
Fiesal Khan
Julian Kim
Roger & AlexanDr.a King
Mary Klaassen
Walter & Bettie Klassen
Cary Klassen
Waldo & Diana Klassen
Bill Klymochko
Belinda Knopf
Kurt & Margaret Koberstein
Elizabeth Koslowsky
Dr. Yatish Kotecha
Christopher Kozaczka
Albert & Susan Krahn
Helmut & Bertha Krahn
Marianne Krahn
Dr. & Mrs. Mervyn Kroeker
Wally Kroeker
John Kuhl
Carolyn Lamothe
Roger & Patricia LanDr.y
Sean & Michelle Lawton
Leon & Tamara LeBreton
Daniel Legal
Norm & Sandy LeRay
Jerry Lewandoski
Neil & Kerri-Ann L'Heureux
Dr. C Livingstone
Kathrine Loeppky
J. Ken & Mary Loewen
Jennifer Loewen
Margaret Loewen
Donat & Laurette Loiselle
Frances Lowe
David Luke
Christian Lunny
Bernice Lysak
Richard & Tuulikki MacKay
Dr. Douglas Maguire &
Ms. Becky Slater
Joanne Malbranck
Garth Manness
Leonard & Cheryl Martens
John Mayba
The McCorts
Robert & Norma McCulloch
Anita McDonald
Maxine McInnis
Ken McNeill
Monica McQuoid
Elmer & Irma Meilleur
Dr. Robert &
Kathryn Menzies
William Miller
Douglas Milley
Gail Morberg
Margo Morberg Berry
James Morden
Margaret & Peter Morse
Dr. Leigh Murphy
Tibor & Katalin Nagy

David & Christine Neale
Roman & Anne Nemecek
Don & Agnes Neufeld
Gina Neufeld
Jordin Neufeld
Rex & Kathy Newkirk
Brian & Esther Pallister
Shanley Parkinson
Leo & Saija Parthenais
Dr. Praful &
Dr. Jayshree Patel
Denis & Claudette Pattyn
Mike & Jane Payment
George & Wendy Penner
Ken & Helen Penner
Kenton & Julie Penner
Peter Penner
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—2 Corinthians 9:11