EHW - End Homelessness Winnipeg

Draft Budget & Projection: Fiscal year ending March 31

Revised May 4, 2018 for presentation to the Board*

Line		2017-18 Projections as of May 4, 2018			2018-19 Budget				
						Variance from 2017-18 Projection		Variance from 2017-18 Budget	
		Projection	Budget	Variance	Draft Budget	$	%	$	%
1	**Revenue**								
2	Government of Manitoba	250,000	250,000	-	-	(250,000)	-100%	(250,000)	-100%
3	City of Winnipeg	150,000	150,000	-	150,000	-	0%	-	0%
4	Winnipeg Regional Health Authority	150,000	150,000	-	150,000	-	0%	-	0%
5	United Way of Winnipeg	300,000	300,000	-	300,000	-	0%	-	0%
6	Community/Other	121,066	-	121,066	9,464	(111,602)	-92%	9,464	
7	Interest Revenue	819	690	129	1,086	267	33%	396	57%
8	Service Expo sponsorships	-	-	-	20,000	20,000		20,000	
9	CAEH Conference	53,908	100,000	(46,092)	-	(53,908)	-100%	(100,000)	-100%
10	**TOTAL REVENUES**	**$ 1,025,793**	**$ 950,690**	**$ 75,103**	**$ 630,550**	**$ (395,243)**	**-39%**	**$ (320,140)**	**-34%**
11	**Expenses**								
12	**Staffing and Human Resource Costs**								
13	Management/Admin Staff Salaries & Benefits	167,686	117,249	50,437	114,067	(53,619)	-32%	(3,182)	-3%
14	Recruitment	-	3,000	(3,000)	3,000	3,000		-	0%
15	**Total staffing and HR costs**	**$ 167,686**	**$ 120,249**	**$ 47,437**	**$ 117,067**	**(50,619)**	**-30%**	**$ (3,182)**	**-3%**
16	**Operations**								
17	Consulting/Contract Salaries	78,090	40,000	38,090	50,000	(28,090)	-36%	10,000	25%
18	Lease & Leasehold Improvements	31,930	44,100	(12,170)	40,306	8,376	26%	(3,794)	-9%
19	Insurance	3,141	3,000	141	3,141	-	0%	141	5%
20	Furniture & Equipment	1,909	6,000	(4,091)	6,000	4,091	214%	-	0%
21	IT - Hardware & Software support	2,538	12,000	(9,462)	9,660	7,122	281%	(2,340)	-20%
22	Miscellaneous Occupancy Costs	4,477	1,000	3,477	5,000	523	12%	4,000	400%
23	Parking	3,915	4,000	(85)	5,000	1,085	28%	1,000	25%
24	Utilities	3,726	7,000	(3,274)	6,500	2,774	74%	(500)	-7%
25	Office - Supplies	1,516	9,000	(7,484)	3,000	1,484	98%	(6,000)	-67%
26	Office - Parking & Mileage	1,082	1,200	(118)	2,000	918	85%	800	67%
27	Office - Events/Meeting Expenses	2,807	9,000	(6,193)	3,600	793	28%	(5,400)	-60%
28	Office - Staff Travel	2,427	12,000	(9,573)	6,000	3,573	147%	(6,000)	-50%
29	Office - Training & Development	1,495	4,000	(2,505)	3,600	2,105	141%	(400)	-10%
30	Office - Bank Charges & Other Fees	1,744	2,000	(256)	2,400	656	38%	400	20%
31	Office - Telephone Internet	6,829	9,000	(2,171)	8,400	1,571	23%	(600)	-7%
32	Office - Miscellaneous	7,803	6,000	1,803	9,000	1,197	15%	3,000	50%
33	United Way of Winnipeg Admin Fee	85,000	85,000	-	85,000	-	0%	-	0%
34	Professional Fees	13,317	7,000	6,317	11,900	(1,417)	-11%	4,900	70%
35	Amortization Expense	7,013	-	7,013	7,013	-	0%	7,013	0%
36	**Total operations costs**	**$ 260,759**	**$ 261,300**	**$ (541)**	**$ 267,520**	**6,761**	**3%**	**$ 6,220**	**2%**
37	**Total staffing & operations**	**$ 428,445**	**$ 381,549**	**$ 46,896**	**$ 384,587**	**(43,858)**	**-10%**	**3,038**	**1%**

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						Variance from 2017-18 Projection		Variance from 2017-18 Budget	
		Projection	Budget	Variance	Draft Budget	$	%	$	%
38	**Community Support**								
39	SPAs & system supports	-	258,000	(258,000)	-	-	0%	(258,000)	-100%
40	Salaries & Benefits	407,015	423,231	(16,216)	437,339	30,324	7%	14,108	100%
41	Housing support	233,300	-	233,300	277,021	43,721	19%	277,021	100%
42	Measurement & shared evaluation	32,500	-	32,500	125,875	93,375	287%	125,875	100%
43	Prevention	114,459	-	114,459	115,834	1,375	1%	115,834	100%
44	Housing access	31,502	-	31,502	53,333	21,831	69%	53,333	100%
45	Subtotal	818,776	681,231	137,545	1,009,402	190,626	23%	328,171	48%
46	Innovation & Engagement	6,126	20,000	(13,874)	2,400	(3,726)	-61%	(17,600)	-88%
47	Service Expo, offset by sponsorships	-	-	-	20,000	20,000	100%	20,000	100%
48	CAEH Conference	49,026	100,000	(50,974)	-	(49,026)	-100%	(100,000)	-100%
49	**Total community support costs**	**$ 873,928**	**$ 801,231**	**72,697**	**$ 1,031,802**	**$ 157,874**	**18%**	**$ 230,571**	**29%**
50	**TOTAL EXPENSES**	**$ 1,302,373**	**$ 1,182,780**	**119,593**	**$ 1,416,389**	**114,016**	**9%**	**$ 233,609**	**20%**
51	**CURRENT SURPLUS/(DEFICIT)**	**$ (276,580)**	**$ (232,090)**	**$ (44,490)**	**$ (785,839)**	**(509,259)**	**184%**	**$ (553,749)**	**239%**
52	**NET ASSETS**								
53	Balance beginning of year (actual)	$ 1,115,904	$ 1,115,904	-	$ 839,324				
54	Current year surplus/(deficit)	$ (276,580)	$ (232,090)	$ (44,490)	$ (785,839)				
55	**Balance end of year**	**$ 839,324**	**$ 883,814**	**$ (44,490)**	**$ 53,485**				

***About the changes in this version**

1) It includes an allocation of salaries to community support costs.

2) It includes an amortizaton expense amount, consistent with the amortization expense recorded in 2017-18.