# EXCHANGE DISTRICT BIZ

## 2019

| Revenue | 2018 Budget | 2018 Projections | 2019 Budget |
|---|---|---|---|
| BIZ Levy | $ 625,000.00 | $ 625,000.00 | $ 743,000.00 |
| Grants - City of Winnipeg | $ 125,000.00 | $ 187,900.00 | $ 125,000.00 |
| Grants - Other | $ 35,000.00 | $ 105,300.00 | $ 90,000.00 |
| Interest Revenue | | | |
| Projected Over/Underpayment from Prior Year | $ (8,500.00) | $ (8,773.85) | $ (10,000.00) |
| Sponsorship | | $ 22,800.00 | $ 23,000.00 |
| Fundraising/Miscellaneous | $ 44,000.00 | $ 46,100.00 | $ 57,500.00 |
| Transfer from Reserve Fund | $ 20,000.00 | $ 8,100.00 | $ 3,565.15 |
| **REVENUE TOTAL** | **$ 840,500.00** | **$ 986,426.15** | **$ 1,032,065.15** |

| Expenses | 2018 Budget | 2018 Projections | 2019 Budget |
|---|---|---|---|
| Bank Service Charges & Interest | $ 1,000.00 | $ 2,000.00 | $ 2,000.00 |
| Board Development | | | |
| Meetings & Workshops | | | |
| Membership Dues and Licenses | $ 4,000.00 | $ 3,600.00 | $ 3,500.00 |
| Miscellaneous costs | | | |
| Office maintenance and supplies | $ 6,000.00 | $ 12,000.00 | $ 8,900.00 |
| Professional Fees/ Annual Audit | $ 20,000.00 | $ 26,861.00 | $ 25,100.00 |
| Professional Development & Training | $ 16,000.00 | $ 14,400.00 | $ 19,800.00 |
| Staffing & Benefits | $ 582,250.00 | $ 578,000.00 | $ 654,700.00 |
| Storage/Rental Space | $ 42,900.00 | $ 47,025.00 | $ 47,850.00 |
| Telephone & Web/Email Hosting | $ 9,100.00 | $ 9,975.00 | $ 10,150.00 |
| **Administration Total** | **$ 681,250.00** | **$ 693,861.00** | **$ 772,000.00** |
| | | | |
| Business Development Grant | | | $ 2,500.00 |
| Storefront Improvement Grant | | | $ 2,500.00 |
| Safety Improvement Grant | | | $ 2,500.00 |
| **Business Incentives Total** | **$ -** | **$ -** | **$ 7,500.00** |
| | | | |
| Advertising, Promotions & Publications | $ 44,000.00 | $ 44,000.00 | $ 49,318.68 |
| Banners, Signs & Maintenance | | | |
| Miscellaneous | | | |
| Strategic planning and Special projects | $ 5,000.00 | $ 64,200.00 | $ 21,900.00 |
| Events | $ 69,000.00 | $ 71,000.00 | $ 69,000.00 |
| Transportation, Parking, and Transit | | | |
| Website / Social Media | $ 3,500.00 | $ 4,500.00 | $ 4,681.32 |
| **Marketing & Promotion Total** | **$ 121,500.00** | **$ 183,700.00** | **$ 144,900.00** |
| | | | |
| Enhanced Streetscape Renewal | | | |
| Equipment & Supplies Rental | $ 17,000.00 | $ 28,500.00 | $ 23,500.00 |
| Holiday Décor | | | |
| Supplies | | | |
| Graffiti Removal | | | |
| Landscaping | $ 5,000.00 | $ 5,000.00 | $ 7,000.00 |
| Murals/ Art Programs | | | |
| Safety Programs | $ 15,000.00 | $ 29,000.00 | $ 24,000.00 |
| Street Furnishings - Bike Racks, kiosks, benches | | | |
| Street Maintenance | | | |
| Street Lighting (other lighting) | | | |
| Other Initiatives and Miscellaneous | | $ 42,800.00 | $ 19,600.00 |
| **Physical Enhancements & Maintenance Total** | **$ 37,000.00** | **$ 105,300.00** | **$ 74,100.00** |
| | | | |
| Contingency Fund -Over/Under allocation | | | $ 33,000.00 |
| Capital Reserve Fund | | | |
| **Other Total** | **$ -** | **$ -** | **$ 33,000.00** |
| | | | |
| **EXPENSE TOTAL** | **$ 839,750.00** | **$ 982,861.00** | **$ 1,031,500.00** |
| | | | |
| **NET INCOME (LOSS)** | **$ 750.00** | **$ 3,565.15** | **$ 565.15** |

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# 2019
# Budget Summary

| Revenue | 2018 Budget | 2018 Projections | 2019 Budget |
|---|---|---|---|
| BIZ Levy | $ 625,000.00 | $ 625,000.00 | $ 743,000.00 |
| Grants - City of Winnipeg | $ 125,000.00 | $ 187,900.00 | $ 125,000.00 |
| Other Revenue | $ 90,500.00 | $ 173,526.15 | $ 164,065.15 |
| **REVENUE TOTAL** | **$ 840,500.00** | **$ 986,426.15** | **$ 1,032,065.15** |
| | | | |
| **Expenses** | | | |
| Administration Total | $ 681,250.00 | $ 693,861.00 | $ 772,000.00 |
| Business Incentives Total | $ - | $ - | $ 7,500.00 |
| Marketing & Promotion Total | $ 121,500.00 | $ 183,700.00 | $ 144,900.00 |
| Physical Enhancements & Maintenance Total | $ 37,000.00 | $ 105,300.00 | $ 74,100.00 |
| Transfer to Reserves | $ - | $ - | $ 33,000.00 |
| | | | |
| **EXPENSE TOTAL** | **$ 839,750.00** | **$ 982,861.00** | **$ 1,031,500.00** |
| | | | |
| **Net Income/(Loss)** | **$ 750.00** | **$ 3,565.15** | **$ 565.15** |