WEST END BIZ

Year of Budget

Revenue	2018 Budget	2018 Projections	2019 Budget
BIZ Levy	$ 585,863.61	$ 585,863.61	$ 669,685.00
Grants - City of Winnipeg	$ 171,901.00	$ 223,198.33	$ 377,900.00
Grants - Other	$ 23,740.00	$ 35,627.57	$ 20,000.00
Interest Revenue	$ 1,300.00	$ 7,030.17	$ 2,500.00
Projected Over/Underpayment from Prior Year	$ (9,462.99)	$ (8,433.51)	$ (18,471.96)
Sponsorship	$ 12,950.00	$ 20,351.14	$ 8,300.00
Fundraising/Miscellaneous	$ 128,056.50	$ 162,277.18	$ 276,027.00
Transfer from Reserve Fund	$ 9,462.99	$ 8,433.51	$ 18,471.96
REVENUE TOTAL	**$ 923,811.11**	**$ 1,034,348.00**	**$ 1,354,412.00**

Expenses	2018 Budget	2018 Projections	2019 Budget
Bank Service Charges & Interest	$ 700.00	$ 950.00	$ 800.00
Board Development	$ 1,500.00	$ 1,800.00	$ 1,700.00
Meetings & Workshops	$ 800.00	$ 1,600.00	$ 1,600.00
Membership Dues and Licenses	$ 1,200.00	$ 2,152.72	$ 1,250.00
Miscellaneous costs	$ 8,100.00	$ 8,999.14	$ 10,400.00
Office maintenance and supplies	$ 16,500.00	$ 17,500.00	$ 17,230.00
Professional Fees/ Annual Audit	$ 6,000.00	$ 6,500.00	$ 7,000.00
Professional Development & Training	$ 5,500.00	$ 6,000.00	$ 6,000.00
Staffing & Benefits	$ 141,882.00	$ 135,689.58	$ 136,616.00
Storage/Rental Space	$ 35,000.00	$ 34,690.56	$ 35,000.00
Telephone & Web/Email Hosting	$ 7,000.00	$ 7,500.00	$ 7,500.00
Administration Total	**$ 224,182.00**	**$ 223,382.00**	**$ 225,096.00**
Business Development Grant	$ 36,000.00	$ 30,000.00	$ 36,000.00
Storefront Improvement Grant			
Safety Improvement Grant			
Business Incentives Total	**$ 36,000.00**	**$ 30,000.00**	**$ 36,000.00**
Advertising, Promotions & Publications	$ 29,000.00	$ 26,116.36	$ 33,533.89
Banners, Signs & Maintenance	$ -		
Miscellaneous	$ 81,442.85	$ 75,041.03	$ 82,499.11
Strategic planning and Special projects	$ 1,000.00	$ 26,798.61	$ 29,000.00
Events	$ 4,000.00	$ 4,000.00	$ 4,200.00
Transportation, Parking, and Transit	$ -		
Website / Social Media	$ 7,500.00	$ 3,600.00	$ 4,500.00
Marketing & Promotion Total	**$ 122,942.85**	**$ 135,556.00**	**$ 153,733.00**
Enhanced Streetscape Renewal	$ -		
Equipment & Supplies Rental	$ -		
Holiday Décor	$ -		
Supplies	$ -		
Graffiti Removal	$ 43,725.82	$ 36,327.38	$ 45,505.78
Landscaping	$ -		
Murals/ Art Programs	$ 37,099.92	$ 22,219.53	$ 51,457.00
Safety Programs	$ 76,533.26	$ 91,050.00	$ 190,700.00
Street Furnishings - Bike Racks, kiosks, benches	$ 98,801.79	$ 120,900.98	$ 262,300.00
Street Maintenance	$ 50,952.47	$ 59,188.38	$ 72,166.04
Street Lighting (other lighting)	$ 1,700.00	$ 1,700.00	$ 1,700.00
Other Initiatives and Miscellaneous	$ 231,873.00	$ 209,204.73	$ 315,754.18
Physical Enhancements & Maintenance Total	**$ 540,686.26**	**$ 540,591.00**	**$ 939,583.00**
Contingency Fund -Over/Under allocation		$ -	
Funds Carried Forward to 2019		$ 104,819.00	
Other Total	**$ -**	**$ 104,819.00**	**$ -**
EXPENSE TOTAL	**$ 923,811.11**	**$ 1,034,348.00**	**$ 1,354,412.00**
NET INCOME (LOSS)	**$ -**	**$ -**	**$ -**

WEST END BIZ
Year of Budget
Budget Summary

Revenue	2018 Budget	2018 Projections	2019 Budget
BIZ Levy	$ 585,863.61	$ 585,863.61	$ 669,685.00
Grants - City of Winnipeg	$ 171,901.00	$ 223,198.33	$ 377,900.00
Other Revenue	$ 166,046.50	$ 225,286.06	$ 306,827.00
REVENUE TOTAL	**$ 923,811.11**	**$ 1,034,348.00**	**$ 1,354,412.00**
Expenses			
Administration Total	$ 224,182.00	$ 223,382.00	$ 225,096.00
Business Incentives Total	$ 36,000.00	$ 30,000.00	$ 36,000.00
Marketing & Promotion Total	$ 122,942.85	$ 135,556.00	$ 153,733.00
Physical Enhancements & Maintenance Total	$ 540,686.26	$ 540,591.00	$ 939,583.00
Transfer to Reserves	$ -	$ 104,819.00	$ -
EXPENSE TOTAL	**$ 923,811.11**	**$ 1,034,348.00**	**$ 1,354,412.00**
Net Income/(Loss)	**$ -**	**$ -**	**$ -**