DOWNTOWN WINNIPEG BIZ

Year of Budget

Revenue	2018 Budget	2018 Projections	2019 Budget
BIZ Levy	$ 2,821,992.00	$ 2,821,992.00	$ 2,939,100.00
Grants - City of Winnipeg	$ 609,569.00	$ 607,179.00	$ 649,569.00
Grants - Other	$ 11,410.00	$ 11,556.00	$ 11,410.00
Interest Revenue	$ 9,500.00	$ 10,000.00	$ 9,500.00
Projected Over/Underpayment from Prior Year	$ (5,000.00)	$ (77,595.00)	$ (5,000.00)
Sponsorship	$ 593,669.00	$ 511,611.00	$ 485,969.00
Other - Administration	$ 2,720.00	$ 4,300.00	$ 2,720.00
Other - All other departments	$ 401,650.00	$ 652,051.00	$ 381,950.00
Fundraising/Miscellaneous	$ 200,000.00	$ 93,393.00	$ 200,000.00
Transfer from Reserve Fund	$ -	$ -	$ -
REVENUE TOTAL	**$ 4,645,510.00**	**$ 4,634,487.00**	**$ 4,675,218.00**

Expenses	2018 Budget	2018 Projections	2019 Budget
Bank/Ceridian Service Charges & Interest	$ 12,957.00	$ 12,957.00	$ 13,900.00
Board Development	$ -	$ -	$ -
Travel/Transporation/Parking	$ 21,374.00	$ 31,000.00	$ 23,738.00
Technical Support	$ 8,100.00	$ 26,435.00	$ 32,919.00
Meetings & Workshops	$ 16,650.00	$ 21,000.00	$ 18,910.00
Membership Dues and Licenses	$ 4,525.00	$ 8,000.00	$ 7,370.00
Miscellaneous costs	$ 8,200.00	$ 11,000.00	$ 13,200.00
Office maintenance and supplies	$ 43,000.00	$ 45,500.00	$ 46,160.00
Professional Fees/ Annual Audit	$ 8,200.00	$ 9,500.00	$ 8,200.00
Professional Development & Training	$ 11,700.00	$ 20,000.00	$ 13,700.00
Staffing & Benefits	$ 953,292.00	$ 957,129.00	$ 972,387.00
Storage/Rental Space	$ 151,455.00	$ 153,000.00	$ 156,000.00
Telephone & Web/Email Hosting	$ 16,860.00	$ 14,000.00	$ 15,600.00
Administration Total	**$ 1,256,313.00**	**$ 1,309,521.00**	**$ 1,322,084.00**
Business Development Grant	$ 75,000.00	$ 75,000.00	$ 75,000.00
Storefront Improvement Grant	$ -	$ -	$ -
Change for the Better/CEO Sleepout	$ 200,000.00	$ 93,393.00	$ 200,000.00
Safety Improvement Grant	$ -	$ -	$ -
Business Incentives Total	**$ 275,000.00**	**$ 168,393.00**	**$ 275,000.00**
Advertising, Promotions & Publications	$ 241,812.00	$ 199,311.00	$ 133,297.00
Banners, Signs & Maintenance	$ 15,000.00	$ 10,000.00	$ 7,015.00
Miscellaneous	$ -	$ -	$ -
Strategic planning and Special projects	$ 427,750.00	$ 567,028.00	$ 391,500.00
Events	$ 275,821.00	$ 232,065.00	$ 291,331.00
Transportation, Parking, and Transit	$ 37,000.00	$ 34,500.00	$ 31,500.00
Safety and CHAT Staffing and Benefits	$ 1,087,902.00	$ 1,088,421.00	$ 1,174,482.00
Website / Social Media	$ 9,000.00	$ 9,000.00	$ 36,000.00
Marketing & Promotion Total	**$ 2,094,285.00**	**$ 2,140,325.00**	**$ 2,065,125.00**
Enhanced Streetscape Renewal			
Equipment & Supplies Rental	$ 45,000.00	$ 10,000.00	$ 45,000.00
Holiday Décor	$ -	$ -	$ -
Mtce Supplies/fuel/meetings/repairs/etc	$ 81,800.00	$ 85,100.00	$ 82,300.00
Graffiti Removal	$ 8,000.00	$ 8,000.00	$ 7,500.00
Landscaping	$ 57,500.00	$ 46,090.00	$ 33,000.00
Murals/ Art Programs	$ -	$ -	$ -
Safety Programs/uniforms/supplies/meetings/etc.	$ 201,672.00	$ 239,108.00	$ 209,769.00
Street Furnishings - Bike Racks, kiosks, benches	$ 28,550.00	$ 46,262.00	$ 28,050.00
Maintenance Staffing and Benefits	$ 592,390.00	$ 568,963.00	$ 605,390.00
Street Lighting (other lighting)	$ -	$ -	$ -
Other Initiatives and Miscellaneous	$ -	$ -	$ -
Physical Enhancements & Maintenance Total	**$ 1,014,912.00**	**$ 1,003,523.00**	**$ 1,011,009.00**
Contingency Fund -Over/Under allocation			
Capital Reserve Fund	$ 5,000.00	$ 5,000.00	$ 2,000.00
Other Total	**$ 5,000.00**	**$ 5,000.00**	**$ 2,000.00**
EXPENSE TOTAL	**$ 4,645,510.00**	**$ 4,626,762.00**	**$ 4,675,218.00**
NET INCOME (LOSS)	**$ -**	**$ 7,725.00**	**$ -**

DOWNTOWN WINNIPEG BIZ
Year of Budget
Budget Summary

Revenue	2018 Budget	2018 Projections	2019 Budget
BIZ Levy	$ 2,821,992.00	$ 2,821,992.00	$ 2,939,100.00
Grants - City of Winnipeg	$ 609,569.00	$ 607,179.00	$ 649,569.00
Other Revenue	$ 1,213,949.00	$ 1,205,316.00	$ 1,086,549.00
REVENUE TOTAL	**$ 4,645,510.00**	**$ 4,634,487.00**	**$ 4,675,218.00**
Expenses			
Administration Total	$ 1,256,313.00	$ 1,309,521.00	$ 1,322,084.00
Business Incentives Total	$ 275,000.00	$ 168,393.00	$ 275,000.00
Marketing & Promotion Total	$ 2,094,285.00	$ 2,140,325.00	$ 2,065,125.00
Physical Enhancements & Maintenance Total	$ 1,014,912.00	$ 1,003,523.00	$ 1,011,009.00
Transfer to Reserves	$ 5,000.00	$ 5,000.00	$ 2,000.00
EXPENSE TOTAL	**$ 4,645,510.00**	**$ 4,626,762.00**	**$ 4,675,218.00**
Net Income/(Loss)	**$ -**	**$ 7,725.00**	**$ -**