WINNIPEG CONSTRUCTION ASSOCIATION
Together We Build Manitoba

December 9, 2020

His Worship Mayor Brian Bowman
Mayor's Office
510 Main Street
Winnipeg, Manitoba
R3B 1B9

Dear Sir:

I am writing on behalf of the undersigned industry associations today with respect to Motions 17 and 18 on the agenda for the December 9 Executive Policy Council meeting. Both motions relate to the development of a Social Procurement policy within the City of Winnipeg.

The undersigned members of the construction industry in Manitoba feel that it is imperative that such a policy should be developed with the industry that will be implementing it.

We ask that the EPC direct the administration to convene a working group with adequate representation from the construction industry to develop a Terms of Reference for the development of a social procurement policy.

Examples of items to be included in the Terms of Reference include, but are not limited to:

- **Guaranteeing fair, open, and transparent tendering**
- **Developing clear and measurable benefits for Manitobans**
- **Define how those benefits will be measured**

There will be several benefits to this approach:

1. **Construction industry involvement will improve the likelihood of success of the program**
2. **There will be more direction provided to administration in the development of the policy**
3. **There can be clear timeframes set out in the terms of reference leading to a definitive accountability for its development and implementation**
4. **Will ensure any policy developed by the City will be done with the knowledge and understanding of what the construction industry is already doing to deliver environment, social and economic benefits to Manitoba.**

I sincerely thank you for your consideration on this important topic. Any future communications can be directed to Darryl Harrison, Director of Stakeholder Relations, darryl@winnipegconstruction.ca .

Sincerely,



Ron Hambley
President
Winnipeg Construction Association

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CC: Councillor Scott Gillingham
Councillor Brian Mayes
Councillor Matt Allard
Councillor Jeff Browaty
Councillor Cindy Gilroy
Councillor Sherri Rollins