Schedule 'N'

TRANSCONA BIZ

2022 Year of Budget

Revenue	2021 Budget	2021 Projected	2022 Budget
BIZ Levy	$ 350,000.00	$ 382,717.88	$ 400,016.15
Fundraising/Miscellaneous			
Buy A Paver	$ -	$ 12,273.94	$ -
Event Income			
Board Game Night	$ -	$ -	$ -
Canada Day Celebrations	$ 10,000.00	$ 5,200.00	$ 3,200.00
Community Clean Up	$ 4,000.00	$ -	$ 4,000.00
Community Market	$ 4,000.00	$ 5,182.03	$ 3,600.00
Concerts and Movies	$ 3,000.00	$ 3,000.00	$ 3,000.00
Crafts and Cocktails	$ -	$ -	$ -
Holiday Market	$ -	$ -	$ -
Winter Wonderland	$ 3,000.00	$ 3,000.00	$ -
Yoga in the Park	$ 200.00	$ -	$ -
Total Event Income	**$ 24,200.00**	**$ 16,382.03**	**$ 13,800.00**
Reader Board	$ 1,200.00	$ 1,333.53	$ 600.00
Miscellaneous	$ -	$ 52.00	$ 20,000.00
Total Fundraising	**$ 25,400.00**	**$ 30,041.50**	**$ 34,400.00**
Grants - City of Winnipeg			
Community Incentive Grant Program	$ -	$ -	$ -
Graffiti	$ 20,000.00	$ 8,658.95	$ 20,000.00
Streetscaping	$ 37,000.00	$ -	$ -
Total Grants - City of Winnipeg	**$ 57,000.00**	**$ 8,658.95**	**$ 20,000.00**
Grants - Other			
Canada Summer Jobs	$ 13,000.00	$ 19,000.00	$ 17,000.00
Green Team	$ 8,000.00	$ 14,000.00	$ 15,000.00
Land Dedication	$ -	$ -	$ -
Miscellaneous	$ 5,000.00	$ 8,120.00	$ 5,000.00
Total Grants - Other	**$ 26,000.00**	**$ 41,120.00**	**$ 37,000.00**
Interest Income	$ 960.00	$ 1,037.10	$ 1,200.00
Projected Over/Underpayment from Prior Year	$ 32,000.00	$ -	$ -
Sponsorship			
Advertising Income	$ 2,000.00	$ 11,178.20	$ 2,000.00
Total Sponsorship	**$ 2,000.00**	**$ 11,178.20**	**$ 2,000.00**
Transfer from Reserve Fund	$ -	$ -	$ 10,000.00
REVENUE TOTAL	**$ 493,360.00**	**$ 474,753.63**	**$ 504,616.15**

Expenses			
Bank Service Charges & Interest	$ 600.00	$ 1,033.19	$ 1,200.00
Board Development	$ -	$ -	$ 500.00
Legal and Professional Fees	$ 7,600.00	$ 7,067.13	$ 6,600.00
Meals and Entertainment	$ 500.00	$ -	$ 500.00
Meetings and Conventions	$ 3,000.00	$ 2,532.70	$ 3,000.00
Membership Dues and Licenses	$ -	$ -	$ 550.00
Miscellaneous costs	$ 200.00	$ 200.00	$ 500.00
Office Supplies	$ 6,000.00	$ 11,634.40	$ 6,000.00
Payroll			
Employer Benefits	$ 9,400.00	$ 1,800.00	$ 3,000.00
Economic Development Officer	$ 5,500.00	$ -	$ -
Service Fees	$ 800.00	$ 932.96	$ 889.92
Wages	$ 131,500.00	$ 154,766.19	$ 150,000.00
Total Payroll	**$ 147,200.00**	**$ 157,499.15**	**$ 153,889.92**
Postage/Mailing		$ -	$ 200.00
Professional Development & Training	$ 500.00	$ 400.00	$ 2,000.00
Rent and Leases			
Equipment Leases	$ 1,117.08	$ 1,117.08	$ 1,169.28
Rent	$ 31,877.40	$ 31,877.40	$ 33,471.24
Storage Container	$ 1,650.00	$ 1,625.62	$ 1,890.00
Total Rent and Leases	**$ 34,644.48**	**$ 34,620.10**	**$ 36,530.52**
Repairs and Maintenance			
General	$ 2,500.00	$ 50.00	$ 5,000.00
TCS	$ 10,000.00	$ 23,043.83	$ 10,000.00
Total Repair and Maintenance	**$ 12,500.00**	**$ 23,093.83**	**$ 15,000.00**
Telephone	$ 3,720.00	$ 3,237.36	$ 3,900.00
Travel	$ -	$ -	$ 1,000.00
Utilities	$ 2,400.00	$ 1,802.23	$ 2,400.00
Administration Total	**$ 218,864.48**	**$ 243,120.09**	**$ 233,770.44**
Business Development Grant - Micro Grants	$ -	$ 12,086.18	$ -
Storefront Improvement Grant	$ 10,000.00	$ 11,882.75	$ 10,000.00
Safety Improvement Grant	$ -	$ -	$ -

Schedule 'N'

Business Incentives Total	**$ 10,000.00**	**$ 23,968.93**	**$ 10,000.00**
Advertising, Promotions & Publications			
BIZ Bucks	$ 1,800.00	$ 2,000.00	$ 1,800.00
BIZ Bullet	$ 32,000.00	$ 29,471.97	$ 32,000.00
Promo Products	$ 2,000.00	$ 2,748.99	$ 3,000.00
Total Advertising	**$ 35,800.00**	**$ 34,220.96**	**$ 36,800.00**
Banners, Signs & Maintenance	$ -	$ -	$ -
Buhler Park	$ 6,000.00	$ 6,000.00	$ 6,000.00
Buy A Paver	$ -	$ 13,110.00	$ -
Ecomonic Development Plan	$ 3,000.00	$ -	$ 3,000.00
Events			
Board Game Night	$ -	$ -	$ -
Canada Day Celebrations	$ 15,000.00	$ 4,218.52	$ 5,000.00
Community Clean Up	$ 3,000.00	$ -	$ 3,500.00
Community Market	$ 3,000.00	$ 3,302.28	$ 3,500.00
Concerts and Movies	$ 13,200.00	$ 5,373.75	$ 15,000.00
Crafts and Cocktails	$ -	$ -	$ -
Holiday Market	$ 1,000.00	$ 1,000.00	$ -
Winter Wonderland	$ 5,000.00	$ 5,000.00	$ 5,000.00
Yoga in the Park	$ 500.00	$ -	$ 1,000.00
Total Events	**$ 40,700.00**	**$ 18,894.55**	**$ 33,000.00**
Festival of Banners	$ 7,000.00	$ 5,879.33	$ 7,000.00
Marketing	$ 20,000.00	$ 12,940.48	$ 24,000.00
Miscellaneous	$ -	$ -	$ 200.00
Reader Board	$ 2,100.00	$ 9,724.63	$ 2,400.00
Strategic planning and Special projects	$ -	$ -	$ 1,500.00
Transcona Centiennal Square	$ -	$ -	$ 10,000.00
Transportation, Parking, and Transit	$ -	$ -	$ -
Website / Social Media	$ 800.00	$ 590.00	$ 850.00
Marketing & Promotion Total	**$ 115,400.00**	**$ 101,359.95**	**$ 124,750.00**
Active Transportation	$ 500.00	$ 48.12	$ 250.00
Beautification			
Summer	$ 15,000.00	$ 16,207.73	$ 20,000.00
Winter	$ 20,000.00	$ 21,194.12	$ 20,000.00
Total Beautification	**$ 35,000.00**	**$ 37,401.85**	**$ 40,000.00**
City of Winnipeg Expenses			
Community Incentive Grant Program	$ -	$ -	$ -
Graffiti	$ 20,000.00	$ 26,774.41	$ 20,000.00
Streetscaping	$ 37,000.00	$ 53,424.50	$ -
Total City of Winnipeg Expenses	**$ 57,000.00**	**$ 80,198.91**	**$ 20,000.00**
Equipment & Supplies Rental	$ -	$ -	$ -
Murals Program	$ 6,000.00	$ 10,072.47	$ 7,000.00
Street Lighting	$ 20,000.00	$ 21,605.00	$ 15,000.00
Public Art	$ 5,000.00	$ -	$ 6,000.00
Physical Enhancements & Maintenance Total	**$ 123,500.00**	**$ 149,326.35**	**$ 88,250.00**
Amortization	$ 2,000.00	$ 2,000.00	$ 1,400.00
Bad Debt	$ -	$ -	$ 1,000.00
See Notes	$ 15,000.00	$ (97,321.18)	$ 30,626.34
Contingency Fund -Over/Under allocation	$ 5,000.00	$ 5,000.00	$ 10,000.00
Other Total	**$ 22,000.00**	**$ (90,321.18)**	**$ 43,026.34**
EXPENSE TOTAL	**$ 489,764.48**	**$ 427,454.14**	**$ 499,796.78**
NET INCOME (LOSS)	**$ 3,595.52**	**$ 47,299.49**	**$ 4,819.37**