Schedule 'P'

WEST END BIZ

2022 Year of Budget

Revenue	2021 Budget	2021 Projections	2022 Budget
BIZ Levy	$ 689,300.00	$ 689,300.00	$ 680,000.00
Grants - City of Winnipeg	$ 173,500.00	$ 148,493.00	$ 64,250.00
Grants - Other	$ 20,140.00	$ 25,601.00	$ 26,500.00
Interest Revenue	$ 6,000.00	$ 7,000.00	$ 6,000.00
Projected Over/Underpayment from Prior Year	$ (24,174.86)	$ (24,174.86)	$ (4,203.81)
Sponsorship	$ 12,650.00	$ 9,027.00	$ 16,150.00
Fundraising/Miscellaneous	$ 260,371.00	$ 446,577.00	$ 258,722.00
Transfer from Reserve Fund	$ 24,174.86	$ 24,174.86	$ 4,203.81
REVENUE TOTAL	**$ 1,161,961.00**	**$ 1,325,998.00**	**$ 1,051,622.00**

Expenses	2021 Budget	2021 Projections	2022 Budget
Bank Service Charges & Interest	$ 800.00	$ 800.00	$ 800.00
Board Development	$ 2,000.00	$ 1,100.00	$ 2,000.00
Meetings & Workshops	$ 1,300.00	$ 300.00	$ 1,300.00
Membership Dues and Licenses	$ 1,600.00	$ 1,600.00	$ 1,600.00
Miscellaneous costs	$ 11,500.00	$ 6,450.00	$ 9,750.00
Office maintenance and supplies	$ 26,350.00	$ 37,350.00	$ 26,135.00
Professional Fees/ Annual Audit	$ 8,000.00	$ 8,000.00	$ 8,000.00
Professional Development & Training	$ 8,000.00	$ 1,500.00	$ 11,000.00
Staffing & Benefits	$ 130,108.00	$ 130,421.00	$ 137,507.00
Storage/Rental Space	$ 35,000.00	$ 35,000.00	$ 35,000.00
Telephone & Web/Email Hosting	$ 8,000.00	$ 8,000.00	$ 8,000.00
Administration Total	**$ 232,658.00**	**$ 230,521.00**	**$ 241,092.00**
Business Development Grant	$ 41,000.00	$ 36,000.00	$ 41,000.00
Storefront Improvement Grant			
Safety Improvement Grant			
Business Incentives Total	**$ 41,000.00**	**$ 36,000.00**	**$ 41,000.00**
Advertising, Promotions & Publications	$ 34,000.00	$ 32,872.00	$ 34,000.00
Banners, Signs & Maintenance			
Miscellaneous	$ 78,435.00	$ 66,641.00	$ 73,785.00
Strategic planning and Special projects	$ 38,120.00	$ 24,648.00	$ 48,838.00
Events	$ 4,700.00	$ 2,000.00	$ 4,700.00
Transportation, Parking, and Transit			
Website / Social Media	$ 8,000.00	$ 5,082.00	$ 4,000.00
Marketing & Promotion Total	**$ 163,255.00**	**$ 131,243.00**	**$ 165,323.00**
Enhanced Streetscape Renewal			
Equipment & Supplies Rental			
Holiday Décor			
Supplies			
Graffiti Removal	$ 60,030.00	$ 47,535.00	$ 48,850.00
Landscaping			
Murals/ Art Programs	$ 56,380.00	$ 28,600.00	$ 16,000.00
Safety Programs	$ 187,360.00	$ 176,440.00	$ 165,310.00
Street Furnishings - Bike Racks, kiosks, benches	$ 82,255.00	$ 81,406.00	$ 32,555.00
Street Maintenance	$ 59,410.00	$ 48,890.00	$ 53,260.00
Street Lighting (other lighting)	$ 2,000.00	$ 2,500.00	$ 2,000.00
Other Initiatives and Miscellaneous	$ 277,613.00	$ 259,887.00	$ 286,232.00
Physical Enhancements & Maintenance Total	**$ 725,048.00**	**$ 645,258.00**	**$ 604,207.00**
Funds carried over to 2022 Programming		$ 140,272.00	
Capital Reserve Fund		$ 142,704.00	
Other Total	**$ -**	**$ 282,976.00**	**$ -**
EXPENSE TOTAL	**$ 1,161,961.00**	**$ 1,325,998.00**	**$ 1,051,622.00**
NET INCOME (LOSS)	**$ -**	**$ -**	**$ -**