Minutes – Executive Policy Committee – December 9, 2025

REPORTS

Item No. 20 Single Source Negotiations – Winnipeg Community Crisis Response Service

EXECUTIVE POLICY COMMITTEE DECISION:

The Executive Policy Committee approved the following:

1. That in accordance with section B8.1.1(b) of the Purchasing Policy, the single source negotiation of a contract for the provision of services related to the establishment of the Winnipeg Community Crisis Response Service with Pensa Consulting Inc. in an estimated amount of $228,104.62 inclusive of GST and MRST to be fully funded from the Office of the Mayor, be approved.

2. That the Proper Officers of the City be authorized to do all things necessary to implement the intent of the foregoing.

DECISION MAKING HISTORY:

The Chairperson called Councillor Lukes to the Chair in order to move the following motion:

Moved by Mayor Gillingham,

WHEREAS Winnipeg continues to face rising emergency calls across the city involving mental health crises, many of which are attended by police, firefighters and/or paramedics despite not involving threats to safety or requiring medical intervention;

AND WHEREAS this misalignment increases strain on the City of Winnipeg's emergency services, diverts police from criminal matters, and can result in individuals receiving care that is retraumatizing or not suited to their needs;

AND WHEREAS evidence from other jurisdictions shows that community-led, non-police crisis responses reduce pressures on emergency systems while improving outcomes;

AND WHEREAS in light of the above, Mayor Gillingham has proposed the development of a fourth emergency service focused on mental health crisis, across the city, to be known as the Winnipeg Community Crisis Response Service (WCCRS);

AND WHEREAS Dr. Maria Cotroneo of Pensa Consulting Inc. has a specialized skillset and experience related to the interplay of mental health, wellness, and legal and social systems within Manitoba, including experience working with the Winnipeg Regional Health Authority and the Province of Manitoba, that will enable effective and efficient support in the development of a proposal for the WCCRS to be considered by Council;

AND WHEREAS all applicable Trade Agreements allow for Single Source procurements for health or social services;

AND WHEREAS Executive Policy Committee has the authority to approve all Single Source negotiations for Consultant Services, including where the Single Source is not permitted under the Purchasing Policy, pursuant to B8.1.1(b) of the Purchasing Policy;

THEREFORE BE IT RESOLVED THAT, in accordance with section B8.1.1(b) of the Purchasing Policy, Executive Policy Committee approve the single source negotiation of a contract for the provision of services related to the establishment of the Winnipeg Community Crisis Response Service with Pensa Consulting Inc. in an estimated amount of $228,104.62 inclusive of GST and MRST to be fully funded from the Office of the Mayor.

Carried

Mayor Gillingham resumed the Chair.