Minutes – Standing Policy Committee on Community Services – March 3, 2026

REPORTS

Item No. 3 Approval of Single Source Negotiations and Award of Five-year Contract for the Supply and Delivery of 375 TASER 10 Conductive Energy Weapons, Software Subscriptions, and Accessories

STANDING COMMITTEE DECISION:

The Standing Policy Committee on Community Services concurred in the recommendation of the Winnipeg Public Service and approved the following:

1. That Standing Policy Committee on Community Services approve the single source negotiation and the award of a five (5) year contract for the Supply and Delivery of 375 TASER 10 Conductive Energy Weapons, Software Subscriptions, and Accessories to Axon Public Safety Canada Inc. in the total amount of $4,400,487.08 ($880,097.42 annually) plus MRST and GST, pursuant to B4.1 (f) of the Purchasing Policy where the compatibility of a supply with existing property or services is the paramount consideration and that supply is available only from a single supplier, and that the City enter into, execute, and deliver this award and such other agreements as determined necessary by the City Solicitor / Director of Legal Services to implement the intent of the foregoing (the "Ancillary Agreements").

2. That the Proper Officers of the City be authorized to do all things necessary to implement the intent of the foregoing.

DECISION MAKING HISTORY:

Moved by Councillor Gilroy,

That the recommendation of the Winnipeg Public Service be concurred in.

Carried

ADMINISTRATIVE REPORT

Title: Approval of Single Source Negotiations and Award of Five-year Contract for the Supply and Delivery of 375 TASER 10 Conductive Energy Weapons, Software Subscriptions, and Accessories

Critical Path: Standing Policy Committee on Community Services

AUTHORIZATION

Author	Department Head	CFO	CAO
Insp. K. Zushman	Chief Gene Bowers	T. Graham	J. Dunford

EXECUTIVE SUMMARY

The Winnipeg Police Service (WPS) utilizes Conducted Energy Weapons (CEW) and related equipment manufactured by Axon Public Safety Canada Inc. In 2023, the WPS replaced its existing CEW, which was being discontinued, with TASER 7. Separate five-year contracts were required for each quantity of TASER 7 and accessories used on an annual basis that were supplied and delivered.

Since that time, Axon's latest model, the TASER 10, has been approved for use in Canada. Axon TASER 10 improves significantly on the TASER 7 by increasing effectiveness, safety, and ease of use.

The WPS recommends transitioning from the current five-year contracts with Axon Public Safety Canada Inc. and entering into a new multi-year contract with Axon Public Safety Canada Inc., the sole supplier in Canada, for 375 units of the TASER 10, associated software subscriptions, and accessories to replace the existing TASER 7 inventory. There is no contractual penalty to terminate the current, five-year contracts with Axon Public Safety Canada Inc.

The Recommendation of this Report is compliant with the City's Purchasing Policy and applicable Trade Agreements. Further details are provided in the History/Discussion section.

RECOMMENDATIONS

1. That Standing Policy Committee on Community Services approve the single source negotiation and the award of a five (5) year contract for the Supply and Delivery of 375 TASER 10 Conductive Energy Weapons, Software Subscriptions, and Accessories to Axon Public Safety Canada Inc. in the total amount of $4,400,487.08 ($880,097.42 annually) plus MRST and GST, pursuant to B4.1 (f) of the Purchasing Policy where the compatibility of a supply with existing property or services is the paramount consideration and that supply is available only from a single supplier, and that the City

enter into, execute, and deliver this award and such other agreements as determined necessary by the City Solicitor / Director of Legal Services to implement the intent of the foregoing (the "Ancillary Agreements").

2. That the Proper Officers of the City be authorized to do all things necessary to implement the intent of the foregoing.

REASON FOR THE REPORT

As the total conditional amount to be paid by the City for the Single Source contract is estimated to exceed $1,000,000.00 and the contract does not commit to future budgets, authorization for the single source negotiations and award is required from the Standing Policy Committee on Community Services pursuant to the Policy.

IMPLICATIONS OF THE RECOMMENDATIONS

Approval of this Report will permit the WPS to replace the CEWs currently deployed (TASER 7) with the latest technology (TASER 10) and meet its obligation to ensure all members are certified or re-certified annually.

Funding for the annual contract payments will be made available from within the annual WPS operating budget.

The multi-year contract secures pricing for the CEWs, software subscriptions, and accessories for the contract duration.

It should be noted that there is an exit option within the five-year contract in which, if the WPS does not allot funding in its approved budget to the annual TASER program, Axon will allow the WPS to exit the contract.

HISTORY/DISCUSSION

The Winnipeg Police Service (WPS) has used TASER Conducted Energy Weapons (CEW) and related equipment since 2005. TASER is the only CEW approved for use by law enforcement agencies in Canada.

The CEW is essential in aiding members to de-escalate the violent situations with the least force required while reducing the chances of injury to everyone involved. The 2024 WPS Annual Use of Force Statistical Summary and Analysis reported a rise in CEW use from 429 in 2023 to 524 in 2024. Of note, in more than 40 percent of those incidents, the TASER was presented to gain compliance without being discharged.

Over 1,150 members of the WPS are currently trained and carry the TASER as a use of force option. The WPS must provide annual recertification on the CEW to its members and provide certification training to new members. CEWs, cartridges, and batteries are required to complete this training, and TASER products supplied by Axon Public Safety Canada Inc. are the only compatible products.

In August 2023, the Chief Financial Officer approved a single source contract for Axon Public Safety Canada Inc. to supply and deliver 32 TASER 7 CEWs and accessories (e.g., batteries, training cartridges, etc.) to enable the WPS Training Division to prepare for the transition from TASER X2 to TASER 7.

In September 2023, the Standing Policy Committee on Community Safety approved a single source contract for Axon Public Safety Canada Inc. to supply and deliver 320 TASER 7 CEWs and accessories over a five-year contract, with fixed pricing for the devices and all consumables used on an annual basis. Following the delivery of the 320 units in 2024, the WPS acquired 52 additional CEWs (24 units in 2024, 28 units in 2025) to meet operational needs on the same terms as the 2023 contract.

With the recent introduction of TASER 10 by Axon Public Safety Canada Inc., the WPS has an opportunity to exit the current TASER 7 contracts without penalty and transition to the TASER 10 CEW with a new five-year contract.

Although the WPS transitioned to the TASER 7 model in 2024, the TASER 7 was launched in 2018. Since that time, Axon's latest model, the TASER 10, has been approved for use in Canada. The TASER 10 builds on the existing ecosystem of the TASER 7, improving upon it in several ways that greatly increase its effectiveness and safety margins for both the officer and the subject the TASER 10 is being used on. The TASER 10 has several notable advantages over the TASER 7, including a significant increase in range and advancements in accuracy.

As the TASER 10 is the most recent model in Axon Public Safety Canada Inc. CEW lineup, it would place the WPS in a technologically advantageous position. Transitioning to a new CEW with the associated contract will secure pricing for the life of a new five-year contract from Axon Public Safety Canada Inc. Namely, in terms of training, support, product updates and all consumables such as batteries and cartridges.

One of the advantages of the TASER devices is full integration with the Axon suite of products, which will allow for improved data collection and management. In 2024, the Government of Manitoba contracted with Axon Public Safety Canada Inc. for a provincial-wide Digital Evidence Management System (DEMS) for all law enforcement agencies, including the WPS and the Independent Investigation Unit of Manitoba, and Manitoba Prosecution Services. These agencies utilize this cloud-based DEMS solution to store, manage, and share digital evidence and other files.

This report recommends entering into a five-year contract with AXON Public Safety Canada Inc. to participate in the certification plan for TASER 10 for 375 CEWs to ensure stable, all-inclusive costs to the WPS.

It is recommended that single source negotiations be approved pursuant to B4.1 of the Purchasing Policy which states:

> A supply to be made to The City may be negotiated without the solicitation of competitive offers where the Chief Financial Officer determines that, it is appropriate / necessary and that:
>
> (f) The compatibility of a supply with existing property or services is the paramount consideration and that supply is available only from a single supplier.

The recommendations of this report are also compliant with the applicable trade agreements. This procurement is subject to the *New West Partnership Trade Agreement* ("**NWPTA**"), which incorporates the requirements of the *Canadian Free Trade Agreement* ("**CFTA**"). CFTA Article 513(1)(b)(v), which states that, a public entity can use limited tendering:

> if the goods or services can be supplied only by a particular supplier and no reasonable alternative or substitute goods or services exist for any of the following reasons:
>
> …
>
> to ensure compatibility with existing goods, or to maintain specialized goods that must be maintained by the manufacturer of those goods or its representative;

An equivalent exception is provided in NWPTA Part V, Section C, Clause 2.(g).

This procurement is also subject to the Comprehensive Economic and Trade Agreement between Canada and the European Union (2016) ("**CETA**"), and the Canada-UK Continuity Agreement ("**CA-UK TCA**"), which contains the same provisions as CETA. CETA states that a public entity may engage in a single source procurement:

> c. for additional deliveries by the original supplier of goods or services that were not included in the initial procurement if a change of supplier for such additional goods or services:
>
> i. cannot be made for economic or technical reasons such as requirements of interchangeability or interoperability with existing equipment, software, services or installations procured under the initial procurement; and
>
> ii. would cause significant inconvenience or substantial duplication of costs for the procuring entity;

<u>Cost Benefit Analysis</u>

The benefit of procuring this contract under a single source procurement outweighs the solicitation of a competitive offer. TASER devices are the only CEWs that have been approved for law enforcement use in Canada; Axon Public Safety Canada Inc. is the only manufacturer and authorized supplier of TASER CEWs, software subscriptions, and accessories in Canada; and there are no re-sellers for these products. TASER CEWs cannot be imported from outside Canada due to territory licensing agreements. The compatibility of the TASER 10 with existing services is the paramount consideration and such CEWs are only available from a single supplier.

It is the opinion of the WPS that the proposed contractor has the skills and resources to satisfactorily complete the work and therefore recommends that a contract be awarded to Axon Public Safety Canada Inc.

On February 13, 2026, the Winnipeg Police Board received this report from the WPS for review and consideration. On February 13, 2026, through communication from the Board Administrator,

the Winnipeg Police Board advised that it accepted this report and indicated that the WPS may proceed with the submission of this report.

FINANCIAL IMPACT

Financial Impact Statement **Date:** February 10, 2026

Project Name: **First Year of Program** **2026**

Approval of Single Source Negotiations and Award of Five-year Contract for the Supply and Delivery of 375 TASER 10 Conductive Energy Weapons, Software Subscriptions, and

	2026	2027	2028	2029	2030
Capital					
Capital Expenditures Required	$ -	$ -	$ -	$ -	$ -
Less: Existing Budgeted Costs	-	-	-	-	-
Additional Capital Budget Required	$ -	$ -	$ -	$ -	$ -
Funding Sources:					
Debt - Internal	$ -	$ -	$ -	$ -	$ -
Debt - External	-	-	-	-	-
Grants (Enter Description Here)	-	-	-	-	-
Reserves, Equity, Surplus	-	-	-	-	-
Other - Enter Description Here	-	-	-	-	-
Total Funding	$ -	$ -	$ -	$ -	$ -
Total Additional Capital Budget Required	$ -				
Total Additional Debt Required	$ -				
Current Expenditures/Revenues					
Direct Costs	$ 941,704	$ 941,704	$ 941,704	$ 941,704	$ 941,704
Less: Incremental Revenue/Recovery	-	-	-	-	-
Net Cost/(Benefit)	$ 941,704	$ 941,704	$ 941,704	$ 941,704	$ 941,704
Less: Existing Budget Amounts	941,704	941,704	941,704	941,704	941,704
Net Budget Adjustment Required	$ -	$ -	$ -	$ -	$ -

Additional Comments: Funds are available within the 2026-2029 Winnipeg Police Service annual operating budget. MRST is included in the totals.

Tara Holowka, February 10, 2026
Executive Director of Finance
Winnipeg Police Service

CONSULTATION

This Report has been prepared in consultation with:

- Winnipeg Police Board

OURWINNIPEG POLICY ALIGNMENT

Consideration was given as to whether this report connects to the OurWinnipeg Policy, and it was determined that the OurWinnipeg Policy is not applicable to this specific report.

WINNIPEG CLIMATE ACTION PLAN ALIGNMENT

Consideration was given as to whether this report connects to the Winnipeg Climate Action Plan (CAP), and it was determined that the CAP is not applicable to this specific report.

WINNIPEG POVERTY REDUCTION STRATEGY ALIGNMENT

Consideration was given as to whether this report connects to the Winnipeg Poverty Reduction Strategy (PRS) and its Goals and Objectives, and it was determined that the PRS is not applicable to this specific report.

SUBMITTED BY

Department: Winnipeg Police Service
Division: Training Division
Prepared by: Ken Zushman
Date: February 10, 2026