REPORTS

Item No. 2 Award of Contract for Front Load Collection of Recycling from Multi-Unit Dwellings, Commercial Properties and Other Establishments Request for Proposal No. 179-2026

STANDING COMMITTEE RECOMMENDATION:

The Standing Policy Committee on Water, Waste and Environment concurred in the recommendation of the Winnipeg Public Service and recommended to Council:

1. That the proposal submitted by Proponent 1 be determined to be non-responsive for failure to comply with the requirements of the Request for Proposal.

2. That a contract for Request for Proposal No. 179-2026 be awarded to Municipal Waste Management Ltd., the proponent that submitted the second most advantageous offer meeting the specifications, in the amount of $961,568.32 per year (GST and MRST extra as applicable and subject to an annual inflationary adjustment) for a total estimated amount for all years of $5,313,271.96 (GST and MRST extra as applicable) for work that includes the collection of Front Load Recycling generated in the City of Winnipeg for the period from February 1, 2027 to January 31, 2032.

3. That the Proper Officers of the City be authorized to do all things necessary to implement the foregoing.

DECISION MAKING HISTORY:

Moved by Councillor Rollins,

That the recommendation of the Winnipeg Public Service be concurred in and forwarded to the Executive Policy Committee and Council.

Carried

ADMINISTRATIVE REPORT

Title: Award of Contract for Front Load Collection of Recycling from Multi-Unit Dwellings, Commercial Properties and Other Establishments
Request For Proposal No. 179-2026

Critical Path: Standing Policy Committee on Water, Waste and Environment – Executive Policy Committee – Council

AUTHORIZATION

Author	Department Head	CFO	CAO
M. Gordichuk, CCLP, Manager of Solid Waste Services	T. W. Shanks, M. Eng., P. Eng. Director, Water and Waste Department	T. Graham	J. Dunford

EXECUTIVE SUMMARY

The Public Service recommends that Request for Proposal (RFP) No. 179-2026 be awarded to Municipal Waste Management Ltd. (MWM). This RFP is for the collection of recycling from:

- multi-unit dwellings;
- commercial properties; and
- other establishments.

The projected annual cost is $961,568.32 for year one of the five-year term. The contract includes annual inflationary adjustment based on the Statistics Canada Consumer Price Index. This is capped at a maximum five percent increase or decrease. The maximum total contract cost over five years is estimated at $5,313,271.96. Funding for this Contract is included in the Annual Current Estimates Multi Family Bins Account.

The recommendations of this report are compliant with the Purchasing Policy. They are also compliant with applicable trade agreements.

RECOMMENDATIONS

1. That the proposal submitted by Proponent 1 be determined to be non-responsive for failure to comply with the requirements of the Request for Proposal.

2. That a contract for Request for Proposal No. 179-2026 be awarded to Municipal Waste Management Ltd., the proponent that submitted the second most advantageous offer meeting the specifications, in the amount of $961,568.32 per year (GST and MRST extra as applicable and subject to an annual inflationary adjustment) for a total estimated amount for all years of $5,313,271.96 (GST and MRST extra as applicable) for work that includes the collection of Front

Load Recycling generated in the City of Winnipeg for the period from February 1, 2027 to January 31, 2032.

3. That the Proper Officers of the City be authorized to do all things necessary to implement the foregoing.

REASON FOR THE REPORT

The award of a multi-year contract that obligates the City to future budgets, for which there are not yet funds approved by Council, must be authorized by Council in accordance with Section B8.2.2 of the City of Winnipeg Purchasing Policy F1-003.

IMPLICATIONS OF THE RECOMMENDATIONS

The duration of this contract is for the period of February 1, 2027, to January 31, 2032, with the option of two mutually agreed-upon one-year extensions.

Funding for this Contract is included in the Annual Current Estimates Multi Family Bins Account Distribution No. 445 521027 201907 999.

HISTORY / DISCUSSION

Background

The work of this contract consists of front load collection of recycling from multi-unit dwellings, commercial properties and other establishments in Winnipeg.

The last contract was awarded by Council on February 28, 2019 (Bid Opportunity No. 859-2018). It was for the period of February 1, 2020, to January 31, 2025, with the option of two mutually agreed upon one-year extensions, awarded to GFL Environmental Inc. in the estimated amount of $2,584,097.00 (annual inflation adjustment of up to 5 percent applied) based on an estimated corrected annual amount of $467,656.33, GST and MRST extra as applicable.

On November 5, 2025, the Water and Waste Director approved an Award of Contract Extension No. 2 for the Front Load Collection of Recycling from Multi-Family Dwellings and Other Establishments, Bid Opportunity No. 859-2018, for the period of February 1, 2026, to January 31, 2027. This was the final extension available under Bid Opportunity 859-2018. In order to maintain service, Bid Opportunity No. 179-2026 was posted on March 6, 2026.

Request For Proposal No. 179-2026

The Request for Proposal (RFP) was advertised on the MERX Canadian Public Tenders on March 6, 2026, and closed on March 31, 2026.

A total of four Proposals were received from various proponents.

A selection committee comprised of three representatives from the Solid Waste Services Division, as well as one from the Purchasing Division, reviewed the proposals using the Purchasing Standard Scoring Matrix spreadsheet.

The proposals were evaluated based on the following criteria, as set out in Section B24 of the RFP:

(a)	compliance by the Proponent with the requirements of the RFP or acceptable deviation therefrom:	(Pass/fail)
(b)	qualifications of the Proponent pursuant to:	(Pass/fail)
(d)	Total Bid Price; (Section B)	40%
(e)	Experience of Proponent; (Section C)	20%
(f)	Experience of Key Personnel Assigned to the Project; (Section D)	10%
(g)	Project Understanding and Methodology (Section E)	20%
(h)	Project Schedule. (Section F)	5%
(i)	Social Procurement Questionnaire (Section G)	2.5%
(j)	Environmental Procurement Questionnaire (Section H)	2.5%

Applying rating criteria defined in the RFP, each member reviewed and scored each proposal independently. The consensus ratings were then calculated and are shown in Table 1 – Summary.

Table 1 – Summary

RFP Evaluation Criteria	Points	Proposals Received			
		Proponent 1	MWM	Proponent 3	Proponent 4
Compliance	Pass/Fail	Fail	Pass	Pass	Pass
Qualifications	Pass/Fail	**	Pass	**	**
		$895,459.60	$961,568.32	$1,078,405.63	$1,363,022.44
Total Bid Price	40.00	40.00	37.25	33.21	26.28
Experience of Proponent	20.00	19.00	18.33	7.25	15.67
Experience of Key Personnel Assigned to the Project	10.00	8.00	5.00	6.00	4.00
Project Understanding and Methodology	20.00	16.09	19.00	12.99	15.08
Project Schedule	5.00	4.50	4.25	3.25	1.50
Social Procurement Questionnaire	2.50	1.91	0.59	1.47	0.74
Environmental Procurement Questionnaire	2.50	1.56	1.88	1.56	1.88
Total Evaluation Score	100.00	91.06	86.29	65.74	65.14

*** Qualifications are only verified for the recommended Proponent.*
Certain information is removed to protect the confidentiality of the Proponents' proposals.

Proponent 1 should be determined to be non-responsive in accordance with B24.2 of the RFP that states that the City may reject a Proposal as being non-responsive if the Proposal Submission is incomplete, obscure or conditional or contains additions, deletions alterations or other irregularities. Proponent 1 altered the bid validity period stated on Form A: Bid/Proposal. The City stated that the offers shall be open for acceptance, binding and irrevocable for a period of 120 Calendar Days and Proponent 1 conditioned their bid by adjusting their bid validity to 60 Calendar Days.

Pre-bid Estimate $850,000 (annually)

Solid Waste Services of the Water and Waste Department is satisfied that MWM has the necessary resources to perform all of the work in accordance with the requirements of the specifications. The Proponent has satisfactorily carried out previous works of a similar nature.

The recommended Contractor has a Certificate of Recognition (COR) provided by the Construction Safety Association of Manitoba, Certification No. 42106-11.

The Public Service recommends awarding the contract to MWM for the Contract duration of February 1, 2027, to January 31, 2032, for a cost of $961,568.32 per year, GST and MRST extra as applicable as well as any annual growth and inflationary adjustments. The estimated maximum contract value presented on the table below includes growth and inflationary adjustments.

Contract Year (2027 – 2032)	ESTIMATED TOTAL COST (including maximum possible price adjustments of 5%, on start date and annually thereafter)
1*	$961,568.32
2	$1,009,646.74
3	$1,060,129.07
4	$1,113,135.53
5	$1,168,792.30
TOTAL	$5,313,271.96

The requirement for Bid Security is waived for this purchase in accordance with the authority delegated to the Manager of Purchasing.

The proposal recommended for acceptance is the highest rated meeting all the requirements of the specifications. This offer is open for acceptance until July 29, 2026.

FINANCIAL IMPACT

Financial Impact Statement

Date: May 11, 2026

Project Name:

First Year of Program **2027**

AWARD OF CONTRACT FOR FRONT LOAD COLLECTION OF RECYCLING FROM MULTI-UNIT DWELLINGS, COMMERCIAL PROPERTIES AND OTHER ESTABLISHMENTS
REQUEST FOR PROPOSAL NO. 179-2026

	2027	2028	2029	2030	2031
Capital					
Capital Expenditures Required	$ -	$ -	$ -	$ -	$ -
Less: Existing Budgeted Costs	-	-	-	-	-
Additional Capital Budget Required	$ -	$ -	$ -	$ -	$ -
Funding Sources:					
Debt - Internal	$ -	$ -	$ -	$ -	$ -
Debt - External	-	-	-	-	-
Grants (Enter Description Here)	-	-	-	-	-
Reserves, Equity, Surplus	-	-	-	-	-
Other - Enter Description Here	-	-	-	-	-
Total Funding	$ -	$ -	$ -	$ -	$ -
Total Additional Capital Budget Required	$ -				
Total Additional Debt Required	$ -				
Current Expenditures/Revenues					
Direct Costs	$ 881,438	$ 1,005,640	$ 1,055,922	$ 1,108,718	$ 1,164,154
Less: Incremental Revenue/Recovery	-	-	-	-	-
Net Cost/(Benefit)	$ 881,438	$ 1,005,640	$ 1,055,922	$ 1,108,718	$ 1,164,154
Less: Existing Budget Amounts	881,438	1,005,640	1,055,922	1,108,718	1,164,154
Net Budget Adjustment Required	$ -	$ -	$ -	$ -	$ -

Additional Comments: Funds for this contract are included in the annual Current Budgets identified as Multi Family Bins – Account Distribution No. 445 521027 201907 999. The duration of this contract is for the period of February 1, 2027 to January 31, 2032. Costs include an annual maximum price adjustment of 5% to account for growth and inflation. The total maximum contract cost over 5 years is estimated at $5,313,271.96.

Tanis Yanchishyn, CPA, CA

Tanis Yanchishyn, CPA, CA
Manager of Finance and Administration

mb
6-May-26

CONSULTATION

In preparing this report there was consultation with:

- Purchasing
- Legal Services

OURWINNIPEG POLICY ALIGNMENT

This report aligns with OurWinnipeg 2045, Policy 2.16 Waste Minimization, by focusing on avoiding landfill waste rather than waste disposal efficiency.

Objective: Minimize and divert waste from landfill.

WINNIPEG CLIMATE ACTION PLAN ALIGNMENT

This report aligns with the Winnipeg Climate Action Plan through Strategic Opportunity 6: Waste Reduction and Diversion.

WINNIPEG POVERTY REDUCTION STRATEGY ALIGNMENT

Consideration was given as to whether this report connects to the Winnipeg Poverty Reduction Strategy (WPRS) and its Goals and Objectives. It was determined that the WPRS is not applicable to this specific report.

SUBMITTED BY

Department: Water and Waste
Division: Solid Waste Services
Prepared by: Derek Goodman C.E.T.
Date: May 14, 2026
File No.: G-321